

Brief Report
EXPO CUM BSM IN VIETNAM & BSM IN PHILLIPPINES AND INDONESIA
17th – 25th JANUARY, 2019

- 1) **Name of the Event:** Expo cum BSM in Vietnam, Philippines and Indonesia
- 2) **Purpose of the Event:** The purpose of the event is to promote trade in the area of pharmaceuticals and also to create awareness on the business opportunities present in Philippines, Vietnam & Indonesia. To facilitate networking with trade associations, Food & Drug Authority and Missions in these countries.
- 3) **Country :** PHILLIPPINES, INDONESIA & VIETNAM
- 4) **Brief description of the event:** Pharmexcil organized Business Delegation to Philippines, Vietnam and Indonesia commencing with Philippines during 17-18 th January 2019 .

Council on 17th January 2019 organized meetings with Philippines Department of Trade & Industry and Pharma Conference and Philippine Pharma Procurement INC .

On 18th Jan.2019, Council is association with Philippines India Business Council with support from Embassy of India, organized a half day Pharma Conference on Indo-Philippines Business Opportunities and BSM for rest of the day, which was attended by more than 130 companies from Philippines side.

Followed by Council organized Expo and BSM during 21-22nd January 2019 at Ho Chi Minh City, Vietnam. The event is organized in association with Vietnam Chamber of Commerce & Industry with support from Indian Chamber of Commerce (INCHAM) and Consulate General of India at HCM. A half day Pharma Conference was organized deliberating in Indo-Vietnam Business opportunities followed by Expo and BSM. The event was attended by more than 150 companies from Vietnam during 21-22nd January 2019.

On 24th Jan.2019, Council is association with Indonesia Chamber of Commerce,with support from Embassy of India, organized a half day Pharma Conference on India - Indonesia Pharmaceuticals & Health Industry Forum and BSM for rest of the day, which was attended by more than 100 companies from Indonesia side. On 25th January 2019, a meeting with BPOM, Badan Pengawas Obat Dan Makanan ,FDA of Indonesia to understand the regulatory requirements of Indonesia for the Delegation.

- 5) **Details of Indian Participants:**
 - i) Number of Participants : 23
 - ii) Brief profile of each participants : Details Enclosed
 - iii) Participants response : Good

6) Outcome analysis by Council:

The delegation has yielded positive results for many of the member companies and some business orders to commence with. On the trade cooperation front, Council had a dialogue with Philippines India Business Council, which is one of prominent trade association in Philippines and PIBC agreed to take up the issues represented by Pharmexcil and facilitate trade between India and Philippines.

Another positive development is MoU with Philippines Pharma Procurement Incorporation (PPPI), which is a primary government procurement body of the Philippines government for pharmaceuticals and medical devices.

The existing cooperation with Vietnam in the promotion of pharmaceuticals between India and Vietnam has gained importance with visit of Pharmexcil delegation and created confidence in the Vietnam buyers in terms of documentation requirements from India side.

Pharmexcil requested for the acceptance of pharmaceutical formulations from India in Indonesia through our Ambassador. The Ambassador suggested that acceptance can be facilitated with continuous presence in the market and it will be taken up with Health Ministry.

For presentations please send email to dd.smk@pharmexcil.com



सत्यमेव जयते

Supported by
Government of India
Ministry of Commerce & Industry
Department of Commerce

Organized by



COMPANY PROFILES



BUSINESS DELEGATION TO PHILIPPINES, VIETNAM & INDONESIA

EXPO CUM BSM AT MANILA, PHILIPPINES
17-18TH JANUARY 2019

BSM AT HO CHI MINH CITY, VIETNAM
21ST -22ND JANUARY 2019

BSM AT JAKARTA, INDONESIA
23-25TH JANUARY 2019

Website: www.pharmexcil.com



Company Profiles

LIST OF COMPANIES

S.No.	Name of the Delegate	Designation	Company Name
1.	Mr. Mayank Kumar Solanki	Commercial Executive	Angiplast Private Limited
2.	Mr. Raj Mohan NC	Director	Amtec Health Care Private Limited
3.	Ms. Chandni Thakkar	Manager – International Business	Bliss GVS Pharma Limited
4.	Mr. Shirsh Khare	Senior Executive	Brooks Laboratories Limited
5.	Mr. R.Krishnakumar	Managing Director	Cologenesis Healthcare Private Limited
6.	Mr. N. Kiran Kumar	Managing Director	Cornelius Pharmaceuticals Private Limited
7.	Mr. Sameer Virmani	Director	Crius Group Of Companies
8.	Mr. Kuldip Vaghela	Joint Director	Ethinext Pharma
9.	Mr. Susanta Kumar Hazra	Managing Director	Glukem Biocare Private Limited
10.	Mr. Ashok Adityan	Managing Director	GPT Pharmaceuticals Private Limited
11.	Mr. Rajesh Yadav	Head – International Marketing	Halewood Laboratories Private Limited
12.	Mr. Manoj Sinodiya	Sr. Business Development Executive	Kremoint Pharma Private Limited
13.	Mr. Sekhar Tadikonda	Managing Director	Medchem International Limited
14.	Mr. Sanjay Agarwal	Partner	Meha Chemicals
15.	Mr. Uday Kumar N P	Director	Mystical Biotech Private Limited
16.	Mr. Mahesh Rajendra Kulkarni	Senior Manager - Technical	Oxford Lifesciences Private Limited
17.	Mr. Hemant Pathak	Vice President	Pell Tech Health Care Pvt Ltd / Ator Healthcare
18.	Ms. Reena Chogale	Business Development South East Asia	Shamrock Pharmachemi Private Limited
19.	Mr. Chinni Venkata Subbarao	Partner	Sozin Flora Pharma Llp
20.	Mr. Aditya S. Rao	Marketing Manager	Suprem Pharmaceuticals Mysore Private Limited
21.	Dr. M. Sambasiva Rao	Director	Vetindia Pharmaceuticals Limited
22.	Mr. Manoj Singla	Executive Director	Xieon Life Sciences Private Limited
23.	Mr. Vikas Gupta	Managing Director	Zeiss Pharma Limited

ANGIPLAST PRIVATE LIMITED

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Website : www.angioplast.com

COMPANY PROFILE

- Company established in year 1994
- In-house facilities for injection molding, class 10000 assembly.
- EO sterilization.
- Certified laboratory (GLP) for chemical, sterility, pyrogen, toxicity and micro-biological tests.
- ISO 19485 certification.
- Ce marking products.
- More than 30 products registered with **USFDA**.
- **USFDA 510(k)** registration.
- Government of India certified one-star export house.
- 300+ overseas distributors / MOH registration.
- Export more than 80% of production.
- Expertise in oem / contract manufacturing / customized production..

PRODUCT PROFILE

- Infusion therapy
- Transfusion therapy
- Dialysis
- Gastroenterology
- Urology
- Anaesthesia
- Surgery
- General
- Syringe
- Gloves
- Disposable mask

AMTEC HEALTH CARE PRIVATE LIMITED

Contact Person : **Mr. Raj Mohan NC**
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Website :

COMPANY PROFILE

Amtec Health Care Pvt Ltd, based in Mumbai and an office in the bulk drug capital of India, Hyderabad, is established by a team of Pharmaceutical Professionals with over 50 man years of International experience. We have an extensive network in the industry with an in depth knowledge on the regulatory needs for registering and exporting pharmaceutical products to several countries.

We focus on being the preferred partner for overseas companies looking to source API's and finished formulations from India.

PRODUCT PROFILE

Pharmaceutical Products

BLISS GVS PHARMA LIMITED

Contact Person : **Ms. Chandni Thakkar**
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Website : www.blissgvs.com

COMPANY PROFILE

Bliss GVS is a fast-growing Pharmaceutical Company with a proven track record of developing, manufacturing and marketing high quality pharmaceutical formulations at affordable prices for the global market. We are a public limited company listed on India's National Stock Exchange and Bombay Stock Exchange with more than three decades of industry expertise.

We are among the world leaders in Suppositories and Pessaries dosage forms with one of the largest portfolios in this segment. Over the last decade, we have acquired definitive know-how in other dosage forms & therapeutic segments, which is exemplified by our ever-expanding product offering across more than sixty countries.

With significant expansion in R & D, Manufacturing & Marketing capabilities, we are poised for an accelerated rate of growth which makes for very exciting times at Bliss GVS.

PRODUCT PROFILE

- Capsules
- Creams/Gels/Ointment
- Dry Powder for Injection
- Dry Powder for Oral Suspension
- Effervescent Tablets
- Eye/Ear Drops
- Injection
- Liquid Preparations
- Lotions
- Lozenges
- Nasal Solution
- Oral Solids
- Parenterals
- Pessaries
- Sachets
- Soft Gelatin Capsules
- Suppositories
- Suspension
- Syrups
- Tablets
- Topical Preparations
- OTC Products

BROOKS LABORATORIES LIMITED

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Website : www.brookslabs.net

COMPANY PROFILE

BROOKS LABORATORIES LTD. has started its operations in 2002 with a purpose of manufacturing of quality medicines. Customer satisfaction with not only high quality premium product but also at affordable rate is our motto. We remained focused on providing quality and affordable medicines to billions of ailing patients across geographies and bridging the gap of unmet needs of medical fraternity through continuous innovation.

BROOKS LABORATORIES LTD is focused on increasing the momentum in the business through organic and Inorganic growth routes. The Company operates its International business through various business models like Private Markets, Tenders, Licensing, Contract manufacturing and Joint Ventures and is in the process of establishing an extensive marketing and distribution network in all the countries of presence and via registration and launch of novel pharmaceutical products. Brooks is among the 4 Pharma Manufacturers in the World having Largest dedicated facility for Carbapenem Injection approved by EU GMP.

The company has World Class Manufacturing units at Baddi and Vadodara.

A) Unit II located in Vadodara – Gujarat, India.- World Class Dedicated Carbapenem Injection Plant. Unit II in Vadodara is a Dedicated plant for Carbapenem Injections certified by EU GMP authority

List of Carbapenem Injections manufactured at Unit II Baroda is as follows :-

- Meropenem Injections – 250 / 500 / 1000 mg
- Imipenem 500 mg + Cilastatin 500 mg / Imipenem 250 mg + Cilastatin 250 mg
- Doripenem 250 / 500 mg
- Ertapenem 1 gm. (Under Development)

B) Unit I located in Baddi – H.P. India manufactures the following dosage forms.

- Liquid Injections
- Sterile Dry Powder Injections
- Tablets (Beta Lactam only)
- Dry Syrup (Beta Lactam only)
- Eye Ear Drops

PRODUCT PROFILE

- Liquid Injections
- Sterile Dry Powder Injections
- Tablets (Beta Lactam only)
- Dry Syrup (Beta Lactam only)
- Eye Ear Drops

COLOGENESIS HEALTHCARE PRIVATE LIMITED

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Website : www.cologenesis.com

COMPANY PROFILE

Company was established in the year 2008, for manufacture of collagen based wound care products. Company is catering to domestic and overseas market. Company has ISO 9001, ISO 13485 and WHO-GMP Certification. The company has in house R&D division recognized by DSIR.

PRODUCT PROFILE

The company manufactures collagen based wound care Products. There are about 16 Products commercialized. It is in the form of Wet Sheet, Dry Sheet, Particles, Sponge, and Gel. Both in pure form and with Gentamicin, Mupirocin and Metronidazole and Silver nano particles.

CORNILEUS PHARMACEUTICALS PRIVATE LIMITED

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Fax : +91 40 40211219
E-mail : kiran@cornileus.com
Website : www.cornileus.com

COMPANY PROFILE

Cornileus Pharmaceuticals Pvt. Ltd, India is cGMP Certified manufacturers of semi-finished formulations i.e., Pellets, granules and sugar Spheres which can be readily filled into capsules. Our domestic clientele includes Dr Reddy's, CIPLA, GLENMARK, Sun Pharma etc.

Cornileus having Certifications GMP & ISO 9001:2015, Audited & Approved by COFEPRIS, Mexico and Registered with ANVISA, Brazil.

PRODUCT PROFILE

We are suppliers of Omeprazole and Tamsulosin Pellets in Brazil & Colombian markets and one of the largest manufacturers of Omeprazole pellets (Anti Ulcerants) in India. Cornileus supplies majority of its products to Asian and LATAM Markets. We have also strong customer base in Pakistan, Bangladesh and other Far-East countries such as Indonesia, Vietnam, Hong Kong, China etc.

CRIOUS GROUP OF COMPANIES

Contact Person : **Mr. Sameer Virmani**
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E-mail : sameer@criuslife.com
Website : www.criuslife.com

COMPANY PROFILE

Crius is one of the most reputed, well established, professionally managed and rapidly growing name in the Indian Pharmaceutical industry. We have a state of the art manufacturing unit exclusively for Nutraceuticals and Food Supplements which complies to EU GMP norms. We have pioneered the concept of Veg Soft Gel Capsules in India. This is the most innovative concept in Nutraceuticals today. For more information please visit our website www.criuslife.com

We have separate manufacturing facilities for Beta-Lactam and Cephalosporins which hold WHO GMP certification and comply to the highest regulatory standards. We specialise in manufacturing very stable Clavulanic Acid Combinations. Plant has facility to manufacture Tablets, Capsules and Dry Powders.

PRODUCT PROFILE

GENERAL TABLETS & CAPSULES:

- Diabetic care
- Cardiovascular
- Pain management
- Antiviral
- Antibiotics

Nutraceuticals and Food Supplements

- Veg Soft Gelatin Capsules with an innovative technology (100% Veg source, First time in India)
- Soft Gelatin capsules (Non-Veg source)
- Tablets: (Effervescent, Immediate release, Sustained release)
- Hard gelatin capsules (Veg and Non-veg Source)
- Ready to use powders & sachets

Beta-Lactam and Cephalosporins

- Clavulanic Acid Combinations
- Amoxicillin range
- Ampicillin range
- Cefpodoxime range
- Cefixime range

ETHINEXT PHARMA

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Website : www.ethinext.in, www.ethicare.in

COMPANY PROFILE

Ethinext pharma is a 15-year-old & fastest growing cosmeceutical company in India (Many of our products are the first time in India & enjoy very high goodwill). We exclusively focus on dermatology and cosmetology. We promote our products through dermatologists, cosmetologists, plastic surgeons, and trichologists.

With our best efforts & experience that we have in the field over the years has helped us to get high regards in the eyes of all leading dermatologists & cosmetologists across the country.

We are exporting our products to many countries such as U.A.E, Kenya, Uganda, Kuwait, Yemen, Mauritius, Bangladesh, Russia, Sri Lanka and Nepal and we have got the registration of our most of the products in U.A.E. and Kuwait.

PRODUCT PROFILE

We have most innovative product range with the skin care and hair care range :

- Skin lightening and brightening cream, lotion, face wash, nutraceutical tables
- Acne control gel, face wash, soft gels
- Hair care serum, hair growth lotion, shampoo, conditioner, hair growth treatment nutraceutical range
- Moisturizing cream, lotion, face wash, for dry skin, psoriasis, eczema
- Anti-aging cream, gel, serum, liquid beauty shots
- Sunscreen range – physical chemical and oral sunscreen

GLUKEM BIOCARE PRIVATE LIMITED

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E-mail : sales@glukembiocare.com
Website : www.glukembiocare.com

COMPANY PROFILE

Glukem Biocare is a GMP certified manufacturer of pellets (semi-finished formulation) for a wide therapeutic range of products. We have a world class self-sustained integrated manufacturing facility for pellets, granules, micro pellets meeting international regulatory standard, focused on customized development and commercialization of different products with complete documentation.

PRODUCT PROFILE

- Esomeprazole EC Pellets & (Mups)
- Omeprazole EC Pellets
- Mebeverine Hydrochloride SR Pellets
- Orlistat Pellets
- Venlafaxine Hydrochloride SR Pellets
- Itraconazole IR Pellets
- Pantoprazole EC Pellets
- Lansoprazole EC Pellets
- Metoprolol Succinate SR pellets
- Tamsulosin hydrochloride SR Pellets

GPT PHARMACEUTICALS PRIVATE LIMITED

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E-mail : ashok@gptpharma.com
Website : www.gptpharma.com

COMPANY PROFILE

GPT Pharmaceuticals Pvt. Ltd., is an organization established in the year 2009 by a team of professionals with over decades of experience in the pharmaceutical industry with specific reference to the development and manufacture of pharmaceutical formulation intermediates (PFIs) and various modified release oral dosage forms. It is a privately held company located in Hyderabad, India.

The company's forte is the customized development and manufacturing of Modified Release Pellets / Directly Compressible Granules of various Active Pharmaceutical Ingredients (APIs) including different combination blends in Ready - To - Fill form. Honoring committed schedules and offering competitive affordable prices are our core business values.

It started manufacturing during the financial year 2009/10. The company's manufacturing process undertakes conversion of the active drugs into products suitable for administration. This allows the company to experiment with various drug delivery methods and produce a product that is superior due to its more acceptable delivery mechanism. Our philosophy ensures supply of high quality products services to our customers:

PRODUCT PROFILE

- Analgesics - Diclofenac, Indomethacin, Tramadol
 - Cardiac drugs - Diltiazem, Nifedipine, Propranolol
 - Genito Urinary system - Tamsulosin...
 - Anti-Depressants - Duloxetine, Venlafaxine.
 - Proton pump inhibitors - Omeprazole, Lansoprazole, Pantoprazole
 - Directly Compressible Granules - Phenazopyridine HCL DC 68%, Aspirin DC 90% Granules
- * GPT Pharmaceuticals Pvt. Ltd., cannot be held liable for any possible patent infringement. Checking of national patents is the task of the client and responsibility rests with the client. GPT Pharmaceuticals Pvt. Ltd., cannot supply in case valid patent exists.

HALEWOOD LABORATORIES PRIVATE LIMITED

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Website : www.halewoodlabs.com

COMPANY PROFILE

Halewood Laboratories established in 1984 is a technology driven and socially conscious company. Our mission is to be a global Pharmaceutical & Healthcare Company who helps in providing good healthcare with unique, innovative, and effective products.

PRODUCT PROFILE

Finished Dosage Form (Pharmaceutical) in Powder / Tablets / Capsule / Nutraceuticals / Food Supplements etc.

KREMOINT PHARMA PRIVATE LIMITED

Contact Person : **Mr. Manoj Sinodiya**
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E-mail : info@kremointpharma.com
Website : www.kremointpharma.com

COMPANY PROFILE

Kremoint Pharma Pvt.Ltd. is a W.H.O .G.M.P certified co.- Manufacturers & Exporter of Cream-Ointment-Gel-Lotion. Kremoint Plant is approved by Nafdec-Nigeria, Nda-Uganda, Sierra Leone, Liberia, Cambodia, Vietnam, Congo, Kenya, Ethiopia, Ghana, Lestho, Abidjan and other African countries. We can also offer you Suppositories, Pessaries, Eyes Drop, Ear Drops, Nasal Drop, Cough Syrup, Tablets & Injectable. Also we can offer you Herbal & Allopathic Lozenges and all Cosmetic Products..

PRODUCT PROFILE

- Clotrimazole Cream
- Diclofenac Gel
- Hydrocortisone Cream
- Triple Antibiotic Cream
- Betamethasone Dipropionate+ Clotrimazole+ Gentamicin Cream
- Clobetasole Propionate Cream
- Clindamycin Phosphate Gel
- Triple Anti Boitic Onitment
- Triple Action Cream (Anti Inflammatory, Anti –Bacterial & Anti-Fungal)
- Herbal & Allopathic Lozenges, Cosmetics Products
- Suppositories
- Pessaries
- Eyes Drop
- Ear Drops
- Nasal Drop
- Cough Syrup
- Tablets & Injectable.

MEDCHEM INTERNATIONAL LIMITED

Contact Person : **Mr. Sekhar Tadikonda**
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Telephone : +91 9848053305
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E-mail : sekhar@medchemindia.com
Website : www.medchemindia.com

COMPANY PROFILE

Medchem International Limited is a WHO-GMP manufacturing facility equipped with automated PLC controlled processes for manufacturing products of high quality standards. We have been exporting a wide range of pharmaceutical formulations to South East Asian countries for about 20 years. The factory up-gradation to EU-GMP regulations will be completed during 2019.

PRODUCT PROFILE

Ciprofloxacin tablets & IV Infusion, Levofloxacin tablets & IV Infusion, Cefpodoxime (Proxetil) tablets & OS, Cefuroxime (Axetil) tablets & OS, Cefixime tablets & OS, Cefuroxime Sodium Injection, Ceftriaxone injection, Co-AmoxyClav tablets & OS, Oxacillin Sodium injection, Celecoxib capsules, Meloxicam tablets, Alendronate Sodium tablets, Amlodipine (Besylate) tablets, Simvastatin tablets, Bisoprolol Fumarate tablets, Clipodogrel tablets, Azithromycin tablets, Montelukast tablets, Omeprazole capsules, Lansoprazole capsules, Pantoprazole tablets, Rabeprazole tablets, Pantoprazole & Domperidone capsules, Fluconazole, Clarithromycin, Omeprazole, Tinidazole Antifungal Kit, Azithromycin, Secnidazole & Fluconazole Kits, Sodium Phosphates Enema.

MEHA CHEMICALS

Contact Person : **Mr. Sanjay Agarwal**
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COMPANY PROFILE

We are a WHO GMP certified manufacturer established in 2004 of antacid range of bulk drugs in India. We have WHO GMP, INDIAN GMP, ISO 9001:2015 and kosher certification. We have a very strong RND and can customised products to cater to customized requirements of particle size, bulk density, viscosities and impurities. The owner handles RND himself and has post graduate degree in chemical engineering from USA. The company exports to more than 22 countries including AUSTRALIA, USA AND MEXICO, CANADA.

OUR MOTTO: PARTNERSHIP FOR BETTER HEALTH.

PRODUCT PROFILE

- Aluminium Phosphate Gel
- Dried Aluminium Phosphate
- Simethicone Powders 30%, 50%, 65%
- Simethicone 100% And 30% Emulsion
- Magaldrate Powder and Paste
- Aluminium Hydroxide Powder and Paste
- Magnesium Hydroxide Powder and Paste
- Almagate / Hydrotalcite
- Magnesium Trisilicate
- Magnesium Silicate
- Calcium Silicate

We specialize in suspension -micronised grade powders which eliminates water handling and reduces volume.

We also offer DC granules and coblends of antacids. Why use your multimillion dollar granulation section for antacids. Use our DC premixes and coblends as per your label claim.

MYSTICAL BIOTECH PRIVATE LIMITED

Contact Person : **Mr. Uday Kumar NP**
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COMPANY PROFILE

Mystical Biotech Pvt Ltd is a leading Nutraceuticals manufacturing company in India dealing with Probiotics for Human [pharma], Feed Additives for Aqua, Poultry, and Cattle. We offer over 100 products for both local & export markets with probiotic individual strains, ready to use custom made formulations for Pharma & Animal applications. Our Manufacturing facility is ISO 9001: 2008, HACCP, & GMP facility for sachets, capsules and bulk formulations. We have a committed team of technically qualified & trained personnel to deliver best quality products and services. Currently company enjoys a sizable market in Indian Nutraceuticals Industry catering to more than 300 customers.

PRODUCT PROFILE

- Probiotics like Lactobacillus acidophilus, Lactobacillus rhamnosus, Lactobacillus salivarius, Lactobacillus casei, Lactobacillus plantarum, Lactobacillus sporogenes, Lactobacillus paracasei, Bifidobacterium bifidum, Bifidobacterium longum, Bifidobacterium breve, Bifidobacterium lactis, Saccharomyces boulardii, Bacillus subtilis, Bacillus licheniformis, Bacillus megaterium, Bacillus pumilus, Bacillus polymyxa, Bacillus cereus, Bacillus amyloliquifaciens
- Customised blends for Poultry, Cattle, Aquaculture, Pet Animals, & Silage. Customised Blend for Human Healthcare suitable for ready to fill in sachet, Capsule etc
- Enzymes – Alpha Galactosidase, Fungal Alpha amylase, Cellulase, Beta Glucanase, Lipase, Mannanase, Pectinase, Papain, Protease, Xylanase, etc.
- Customised ready to use formulations in sachets, Capsules, Probiotic bars, Gummies or jellies and Powders.

OXFORD LIFESCIENCES PRIVATE LIMITED

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Website:

COMPANY PROFILE

We Oxford Lifesciences Pvt. Ltd., Mumbai INDIA, Manufacturer and Exporter of Pharmaceutical Formulations. We manufacture & exports more than 50 registered brands of Tablets, Capsules, Liquid Orals, Liquid Injectable, Creams, Nutraceuticals, Ayurvedic & Cosmetic products to Russia, Kazakhstan, Belarus, Kyrgyzstan, Mongolia, Uzbekistan, Turkmenistan, Tajikistan other CIS markets.

Oxford Lifesciences Pvt. Ltd. has own Marketing and Sales set up in Russia and most other CIS countries. The Moscow office of the Company guides the marketing and sales activities of the entire region.

Apart from Moscow, the Company has Representative offices in Uzbekistan, Belarus, Tajikistan and Turkmenistan and is also in the process of establishing such offices in other CIS countries in which the Company has marketing set up..

PRODUCT PROFILE

- Analgesics
- Antivirals
- Anti- Inflammatory agents
- Antihypertensives/
Lipid Lowering agents
- Anti – Pyretics
- Corticosteroids
- Anthelmintics
- Anti-Allergic
- Antifungals
- Anti-Cough & Cold formulations
- Anxiolytics / Antipsychotics
- All types of Ayurvedic formulations
- Multivitamin – Multimineral
formulations
- All types of Herbal cosmetics
- Antibiotics
- Bioactive food supplements

PELL TECH HEALTH CARE PVT LTD / ATOR HEALTHCARE

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Website : www.pelltechhealthcare.com

COMPANY PROFILE

- Manufacturer & Exporter of Pharmaceuticals, Nutraceuticals & Dietary Supplement
- Supply of Pellets (Immediate Release, Sustained Release, Modified Release, Time Release & Dual Release pellets)
- Direct Compressible Granules for Tablets
- Taste Masked Powder for Dry syrup and Suspension
- WHO – GMP Certified Company
- DMF available for selected products
- Registration Dossiers available in CTD format
- We customized new product & produce them on commercial scale
- Contract Manufacturing of Tablets & Capsules for Pharmaceutical, Nutraceutical & Dietary Supplements
- PVC / ALU ALU Blister / Strips / Jar / Bottle packing available.
- Export of Branded & Generic Formulations.
- International Tenders & Government Supply.

PRODUCT PROFILE

1. Omeprazole Pellets
2. Lansoprazole Pellets
3. Esomeprazole Pellets
4. Pantoprazole Pellets
5. Rabeprazole Pellets
6. Domperidone Pellets
7. Aspirin Pellets + Clopidragal Pellets
8. Ferrous Sulphate + Folic Acid + Zinc Sulphate
9. Multivitamin + Mineral Pellets
10. Amino Acid + Multivitamin + Mineral Pellets
11. Metformin DC / SR Granules
12. Diclofenac Sodium / Potassium Pellets

SHAMROCK PHARMACHEMI PRIVATE LIMITED

Contact Person : **Ms. Reena Chogale**
Designation : Business Development South East Asia
Address : 83E, Hansraj Pragji Bldg, Off. Dr. E. Moses Road, Worli, Mumbai – 400 018,
India.
Telephone : +91 22 4077 8855 / +91 9535360602
E-mail : mktg5@shamrockindia.com
Website : www.shamrockindia.com

COMPANY PROFILE

Shamrock Pharmachemi Pvt Ltd is a part of the Shamrock Group, involved in the Contract Manufacturing and 100% Exports of API, Intermediates, Formulations, Veterinary and Nutraceuticals. We are present globally since almost 25 years, and have a huge network of satisfied customers with whom we are doing business regularly.

Our Contract Manufacturing facilities are FDA, ICHQ7A ISO9000, GMP approved, having complete documentation, DMF [open and close part] with required certifications. Our company has grown through its focus on 100% exports of APIs with a strong API Portfolio backed by documentation, regulatory support, approval and audits. We can provide technology & formula and Registration dossier for FDF. We can also provide technology for APIs from intermediate stage with DMF at no cost, against exclusive supply agreements.

SOZIN FLORA PHARMA LLP

Contact Person : **Mr. Chinni Venkata Subbarao**
Designation : Partner
Address : Sozin Flora Pharma LLP, Nahan Road, Nr. Govt. School, Village Moginand, Kala Amb, Distt. Sirmour (H.P.) -173030.
Telephone : +91 9218502681
E-mail : md@criuslife.com
Website : www.criuslife.com

COMPANY PROFILE

Sozin Flora is one of the fastest growing company having an ultra modern manufacture unit which is EU GMP certified. Facility is also approved by WHO GMP and drug authorities of various countries. We also have a very sophisticated Formulation Development section where our highly qualified team is engaged in developing new products. We can manufacture a wide range of General Tablets and capsules for different therapeutic categories.

PRODUCT PROFILE

GENERAL TABLETS & CAPSULES:

- Diabetic Care
- Pain Management
- Respiratory Care
- Anti Convulsants
- Cardiovascular
- Antiviral

NUTRACEUTICALS AND FOOD SUPPLEMENTS:

- Veg soft gelatin capsules with an innovative technology (100% veg source, first time in india)
- Soft gelatin capsules (non-veg source)
- Tablets: (effervescent, immediate release, sustained release)
- Hard gelatin capsules (veg and non-veg source)
- Ready to use powders & sachets

SUPREEM PHARMACEUTICALS MYSORE PRIVATE LIMITED

Contact Person : **Mr. Aditya S. Rao**
Designation : Marketing Manager
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District, Karnatka, India.
Telephone : +91 9900043495/9611022753/9449823468
E-mail : marketing@supreempharma.in , exports@supreempharma.in
Website : www.supreempharma.in

COMPANY PROFILE

Supreem Pharmaceuticals Mysore Pvt. Limited is a 30+ year old company possessing and continuously innovating its expertise in stabilized vitamins, herbal extracts, formulations, food supplements and API's with business in over 30 countries currently.

PRODUCT PROFILE

Our product range includes various vitamins namely Cyanocobalamin, Methyl cobalamin, Vitamin D3, Vitamin E, Vitamin C, Alpha Lipoic Acid, Biotin, Simethicone etc. in stabilized form and in different strengths and bases. We also manufacture herbal extracts and their formulations namely Garcinia extracts, Avocado extracts, Black seeds extracts etc.

VETINDIA PHARMACEUTICALS LIMITED

Contact Person : **Dr. M. Sambasiva Rao**
Designation : Director
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E-mail : info@vetindia.com
Website : www.vetindia.com

COMPANY PROFILE

Manufacturers, marketers & exporters of veterinary pharmaceutical formulations based at Hyderabad, Telangana, India since more than 2 decades.

PRODUCT PROFILE

Liquid Injectables, Oral Liquid / Suspension, Tablets / Bolus, Powders, Ointments (Antibacterials Injectables, Antibacterials Orals, Vitamins Injectables, Antihistamine Injectables, NSAIDS Injectables, Specialities, Dewormers).

XIEON LIFE SCIENCES PRIVATE LIMITED

Contact Person : **Mr. Manoj Singla**
Designation : Executive Director
Address : Plot No. 171, Industrial Area, HSIIDC, Sector-3, Karnal-132001, Haryana, India.
Telephone : +91 9996113110
Fax : +91 01842221171
E-mail : exports@xieonlife.com
Website : www.xieonlife.com

COMPANY PROFILE

Xieon Life Sciences Pvt Ltd. is the India based pharmaceutical manufacturing company. Having 5 Factories to manufacturer the Pharma, Cosmetic, Nutraceutical, Surgical & Herbal items. Company also having in house printing facility to assure on time quality product delivery.

PRODUCT PROFILE

- Tablet
- Capsule
- Liquid Syrup
- Dry Syrup
- Injections
- Ointment
- Powders
- Surgical
- Herbal
- Cosmetic
- Soft gel etc.

ZEISS PHARMA LIMITED

Contact Person : **Mr. Vikas Gupta**
Designation : Managing Director
Address : Corporate Office: SCO 82, First Floor, Sector 12, Panchkula, Haryana-134109, India.
Telephone : +91 9218548709, +91 9816035007
E-mail : info@zeisspharma.com
Website :

COMPANY PROFILE

Zeiss Pharma Ltd. established in 2005, is the brain child of Mr. Satpal Gupta, the Chairman, who believes that one way of serving humanity across the globe is by providing high quality medicines at affordable prices.

Zeiss Pharma Ltd, a technology and automation focused company, has, within a short span of time, established itself as a leading manufacturer of Cephalosporins and Carbapenems products in Asia. The highly qualified, competent & committed manpower makes Zeiss Pharma Ltd. a progressive and professionally managed Pharmaceuticals Company.

The Company is today poised to take itself to the next level by entering into manufacturing of products in niche segments like Respules, LVP, Ear & Eye drops.

Facilities: All manufacturing facilities of Zeiss Pharma Ltd. are equipped with world-class machinery backed by fully automated processes are run by highly qualified, competent & committed manpower. The plants have been provided with all necessary arrangements to minimize the risk of errors, avoid cross contamination and mix-up.

Zeiss Pharma, Baddi: The unit is in Baddi, Himachal Pradesh, India. It is a dedicated unit for the production for all kinds of Cephalosporins and Carbapenems dry powder injection. The following unit was commissioned in 2005 and has the following certifications - PIC/s - Ukraine, Who GMP, NAFDAC - Nigeria, TFDA - Tanzania, FDB - GHANA, PPB - Kenya, MOH - Ivory Coast.

Zeiss Pharma, Jammu: The manufacturing unit is in Samba district, Jammu & Kashmir, India. The following unit is commissioned in 2017 and it is a dedicated facility for Cephalosporins Tablets, Capsules, Dry Powder Injections and Dry Syrups. The following unit has one of the largest manufacturing capacity in India producing 8 million injections, 80 million tablets, 25 million capsules and 2.5 million dry syrups per month. The unit has following certifications - EUGMP - Hungary, WHO GMP.

Our Upcoming manufacturing unit is in Samba district, Jammu & Kashmir, India. The following unit will be commissioned in early 2019 and will be a facility to produce the Respules (Nebulizers / Inhalation solutions), Large Volume Parenteral, and Ear & Eye Drops. The following unit is also constructed on the guidelines of EUGMP and WHO GMP and will go for EUGMP audit in mid-2019.

Certificates:

- EUGMP
- PPB - Kenya
- NDA - Uganda
- PIC/s
- FDB - Ghana
- TFDA - Tanzania
- WHO GMP
- NAFDAC - Nigeria
- MOH - Ivory Coast

Countries exporting to:

South East Asia	Middle East	Central Asia	Africa		Europe	Latin America
Philippines	Iraq	Russia	Nigeria	Zambia	Ukraine	Costa Rica
Vietnam	Syria	Kazakhstan	Uganda	Congo	Moldova	Guatemala
Myanmar	Yemen	Turkmenistan	Rwanda	Libya	Georgia	Nicaragua
Cambodia	Afghanistan	Tajikistan	Ghana	Madagascar		Chile
Thailand		Uzbekistan	Kenya	Malawi		Venezuela
Sri Lanka			Sudan	Lebanon		Paraguay

PRODUCT PROFILE

Dry Powder Injections:

- Cephalosporins
- Carbapenems
- Cefotaxime
- Meropenem
- Cefuroxime
- Imipenem & Cilastatin
- Ceftriaxone & Sulbactam
- Piperacillin & Tazobactam
- Ceftriaxone & Tazobactam
- Doripenem
- Ceftazidime
- Biapenem
- Cefuroxime
- Aztreonam
- Cefoperazone
- Cefoperazone & Sulbactam
- Cefepime
- Cefoxitin
- Cefazolin
- Cefepime & Tazobactam
- Ceftazidime & Tazobactam
- Ceftazidime & Sulbactam

Tablets, Capsules and Dry Powder Suspensions:

- Cefixime
- Cefuroxime Axetil
- Cefixime & Ofloxacin
- Cefpodoxime Proxetil
- Cephalexin
- Cefadroxil

About Pharmexcil

Pharmaceutical Industry being knowledge based and keeping in view of the available opportunities and Indian Pharma industry's keen enthusiasm to serve the global healthcare industry, Government of India felt the need of an exclusive export promotion council. Accordingly, Ministry of Commerce and Industry, Government of India, set up Pharmaceuticals Export Promotion Council of India (Pharmexcil India) under Foreign Trade policy by issuing DGFT notification in the year 2004, with its headquarters at Hyderabad, India.

India in the field of pharmaceuticals has made its presence significantly by the turn of the century in the global market after becoming self-sufficient in the previous century. India's noble act of delivering ARV's at almost 3-4% of the cost of the then ruling price has alleviated the misery of millions of people across the globe especially in Africa and some parts of LAC. India with its exports, on account of excellent pharmaceutical chemistry skills of its workforce, has begun to become an important global player by the beginning of this century.

India's Pharma industry has presence in all therapeutic segments with almost all types of dosage forms and is a rich source of Generic medicines. India is popularly known as "Pharmacy of the world"

Role of the Council

- ◆ Make representations to Govt. of India and other agencies in India and abroad to get amicable solutions for the common problems of the Industry
- ◆ Make suggestions to Govt. of India on policy issues relating to Pharma exports
- ◆ Issue of Certificate of Origin & RCMC (Registration cum Membership Certificate)
- ◆ Organizing periodical Seminars/Interactive meetings on export related issues
- ◆ Assisting members to get their MAI (Market Access Incentives) claims refunded from Govt. of India
- ◆ Organizing Business Meetings in India and abroad
- ◆ Organizing Trade delegations abroad

Products and services falling under purview of Pharmexcil:

- ◆ Bulk Drugs (API) & its Intermediates
- ◆ Formulations
- ◆ Herbal / Ayurveda
- ◆ Unani
- ◆ Siddha
- ◆ Homeopathy
- ◆ Biologics
- ◆ Diagnostics
- ◆ Surgicals
- ◆ Nutraceuticals
- ◆ Collaborative Research
- ◆ Contract Manufacturing
- ◆ Clinical Trials & Consultancy
- ◆ IPR & Regulatory

India's Exports of Pharmaceuticals:

India's Exports of Pharmaceuticals in 2017-18 has been to a tune of \$ 17.27 billion and has the following composition.

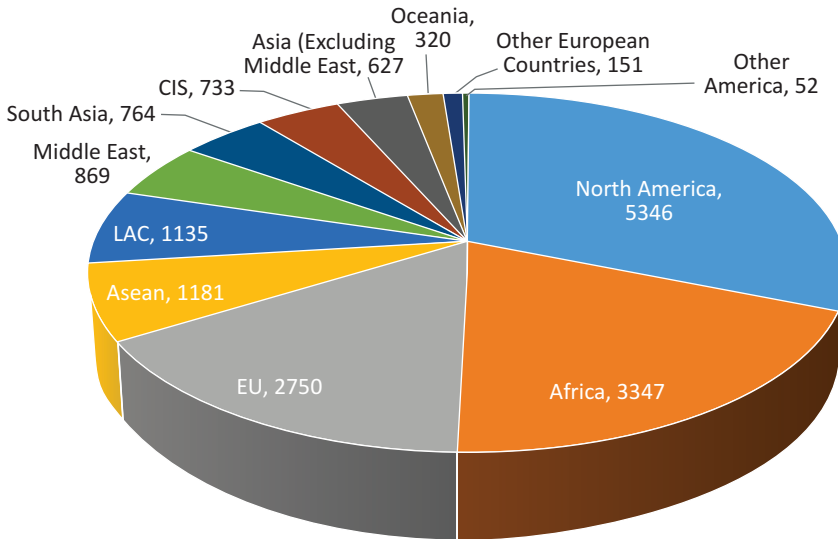
Drug formulations & Biologicals is the third largest among the principal commodities exported by India during 2017-18.

India's Exports During April - March \$ million				
Category	Fy-17 \$ mn	Fy-18 \$ mn	Growth%	Contbn%
Ayush	124	144	16.73	0.84
Bulk Drugs And Drug Intermediates	3,384	3,540	4.61	20.49
Drug Formulations and Biologicals	12,666	12,909	1.91	74.72
Herbal Products	278	312	12.04	1.80
Surgicals	333	372	11.53	2.15
Grand Total	16,785	17,276	2.92	100.00

Exports by Region

Region wise India's pharma exports during April-March \$ million				
Region	Fy-17	Fy-18	Gr%	Contbn%
North America	5770	5346	-7.35	30.95
Africa	3214	3347	4.14	19.37
EU	2523	2750	9.02	15.92
Asean	1083	1181	9.07	6.84
LAC	993	1135	14.33	6.57
Middle East	808	869	7.60	5.03
South Asia	722	764	5.81	4.42
CIS	632	733	16.02	4.24
Asia (Excluding Middle East)	565	627	10.83	3.63
Oceania	297	320	7.71	1.85
Other European Countries	130	151	16.34	0.87
Other America	48	52	10.13	0.30
Others	1	0	-97.77	0.00
Grand Total	16785	17276	2.92	100.00

Pictorial representation of India's exports in 2017-18.



Salient Features

- 1) Contribution of Indian pharma industry in Global pharma production :
10% in terms of volume &
2.49% in terms of value.
- 2) India produces 65% of WHO demand for DPT & BCG and 90% of Measles vaccine.
- 3) 8 out of top 20 global Generic companies are from India.
- 4) India's Pharma exports Fy-18 has recorded an average of \$ 80.35 million during the period per destination. Total number of Destinations during the period is 215.
- 5) Exports to 129 destination countries are growing.
- 6) Around 55% India's exports are to highly regulated markets like North America and Europe. USA is the largest exporting partner of India by country.
- 7) India shares 50% of Africa's Generic market value of \$ 6000 million.

India's Pharmaceutical exports to top 30 countries.

India's Pharma Exports to Top 30 countries during 2015-18 \$ million						
Rank	Country	2015-16	2016-17	2017-18	Growth %	% Contribtn by Value
1	U S A	5514	5564	5116	-8.04	-447
2	SOUTH AFRICA	605	485	583	20.23	98
3	U K	564	550	557	1.25	7
4	RUSSIA	374	383	469	22.24	85
5	NIGERIA	437	398	467	17.26	69
6	GERMANY	348	333	388	16.54	55
7	BRAZIL	326	337	384	13.74	46
8	KENYA	332	325	255	-21.76	-71
9	AUSTRALIA	233	237	254	7.15	17
10	FRANCE	232	209	251	20.38	43
11	BELGIUM	192	231	243	5.07	12
12	NETHERLAND	244	203	234	15.33	31
13	NEPAL	177	207	233	12.47	26
14	CANADA	201	207	230	11.23	23
15	VIETNAM SOC REP	221	227	226	-0.36	-1
16	PHILIPPINES	193	208	217	4.00	8
17	SRI LANKA DSR	205	217	207	-4.82	-10
18	CHINA P RP	146	145	200	37.52	55
19	TANZANIA REP	179	196	186	-5.26	-10
20	MYANMAR	154	186	182	-2.35	-4
21	TURKEY	160	166	173	4.62	8
22	THAILAND	148	141	173	22.37	32
23	MEXICO	160	157	165	4.61	7
24	BANGLADESH PR	136	154	162	5.78	9
25	UGANDA	169	154	156	1.47	2
26	ITALY	123	124	153	23.52	29
27	JAPAN	144	168	147	-12.33	-21
28	PAKISTAN IR	102	129	142	9.59	12
29	SPAIN	134	124	141	13.97	17
30	INDONESIA	69	97	141	44.82	44
	Total of top 30	12221	12263	12433	1.38	170
	Grand Total	16912	16785	17276	2.92	491



Pharmaceuticals Export Promotion Council of India

(Setup by Ministry of Commerce & Industry, Govt. of India)

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