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Organised by:



**Pharmaceuticals Export
Promotion Council of India**

(Setup by Ministry of Commerce & Industry, Govt. of India)

Global Business Meet

(Buyer-Seller Meet)
Medical Devices / Surgicals / Pharmaceuticals

**Ahmedabad Management Association (AMA) Complex
ATIRA Campus, Dr. Vikram Sarabhai Marg,
Ahmedabad, Gujarat, India,
23-24th March 2012**



**Bangladesh, Ethiopia Qatar, Kenya
Tanzania, Nigeria, Sudan, Turkey**

Buyer Seller Meet:

Highlights of the Event:

- About 20 buyers from Bangladesh, Tanzania, Sudan, Qatar, Kenya, Nigeria, Turkey, Ethiopia s dealing with Medical Devices, Surgical items, Consumables and kits for diagnostic purposes, Implantable Medical Devices, Sterilization consumables, surgery and endoscopy, Hospital care, emergency Medicine, physiotherapy commodities and medical consumer goods like Clothing and Textiles, shoes, Gloves, Masks, Disinfectants, Disposable articles for surgeries and for hospitals, Disposable articles for laboratories, pharmaceuticals etc., are invited

- Though the event is mainly focused for Medical Devices & Surgicals industry, some of the buyers are interested in procuring pharmaceuticals also.

Aseparateweb domain [http:// pharmexcil.org/pharmaevents / rbsm2012 /](http://pharmexcil.org/pharmaevents/rbsm2012/) is created giving complete details about the event. All the details about event, confirmations of overseas delegates & Indian delegates will be updated regularly in the web-domain.

Who will attend:

- Prominent buyers / importers Medical Devices / Surgicals / Diagnostic / Pharmaceuticals
- Indian Exporters / Consultants
- Press / Media

Products covered:

- Commodities and Medical Consumer Goods: Clothing and Textiles, shoes, Gloves, Masks, Disinfectants, Disposable articles for surgeries and for hospitals, Disposable articles for laboratories etc.
- Diagnostic Consumables: All types of consumables and kits for diagnostic purposes
- Medical Devices: Orthopaedic Cardiology Urology , Dental Implants and other medical devices
- Sterilization: All types of sterilizers and disinfecting aids etc.
- Pharmaceutical Formulations

Indian Medical Devices Industry

India's medical device market is currently the fourth largest market in Asia and is worth about \$3 billion. with a projected growth 15% over the next five years. A nascent market with double digit growth rates The medical technology market in India was valued at US\$2.75 billion in 2008, a growth of approximately 14% over 2007. The market is estimated to reach US\$5 billion by 2012 with an annual growth rate of nearly 15% . Majority of the Indian medical technology market is dominated by medical instruments and appliances used in specialties such as ophthalmic, dental and other physiological classes. This segment accounts for 25% of the total market, followed by orthopedic / prosthetic goods segment accounting for 20% of the total market.

Role of Pharmexcil:

Some of the Medical devices / surgicals / Diagnostic Consumables etc., fall under purview of Pharmexcil. There are about 200 exporters registered with the Council. With a view to assist the Indian Medical Devices / Surgicals / Diagnostics sector to enhance its share in the international markets, Pharmexcil is organizing first of its kind One-to-One Business Meetings focused for this sector, inviting prominent buyers from various countries.

Technical Conference:

MDI Conferences is organizing 9th National Conference on 'Indian Medical Devices & Plastic Disposable Industry 2012. Apart from an exhibition of Technology Display, there will be presentations / speeches by eminent persons from the industry on the following topics:

- Medical Polymers and Processing
- Device Manufacturing
- Market Trends & Export Marketing
- Regulations
- Research & Market Developments
- Packing & Sterilization

For more details about the Conference, members may contact Dr. D L Pandyaat mpds00@vsnl.com

Registration Fee:

Members :	Rs.3,500 per delegate
Non-Members :	Rs.5,000 per delegate

Note: a) Fee includes participation in Buyer-Seller Meet and Technical Conference for two days
b) For those delegates registered for 9th National Conference on Indian Medical Devices & Plastic Disposable Industry 2012, the fee is Rs.2,500 only

Advertisements in the Show Catalogue:

A Show Catalogue will be brought out on this occasion which contains the details of all Indian & overseas delegates, a write up on Indian export performance. Members are invited to release advertisements, tariff details of which are given below:

Sl. No.	Page	Tariff(Rs.)	Sizes
01.	Back Cover	7,500	9" length x 7" width
02.	Inside Covers	5,000	9" length x 7" width
03.	Full Page	3,000	9" length x 7" width
04.	Half Page	2,0004	4.5" length x 7" width



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E-mail : romumbai@pharmexcil.com

Regional Office - New Delhi : 305, Padma Tower II, 22, Rajendra Palace, New Delhi - 110 008. Ph : 91-11-41536654 / 58, Fax : 91-11-41536658 E-mail : rodelhi@pharmexcil.com

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