



INDIA - CIS

PHARMA BUSINESS MEET

Hotel Renaissance, Powai, Mumbai
19-21st July 2010

| Russia | Ukraine | Kazakhstan | Uzbekistan
| Belarus | Turkmenistan | Azerbaijan | Moldova
| Kyrgyzstan | Georgia | Tajikistan | Armenia

India - Global Pharmacy of Generics at affordable Prices

Supported by



Pharmaceuticals Export Promotion Council

(Set up by Ministry of Commerce & Industry, Govt. of India)



REGISTRATION FEE

Business Sessions

SSI & Merchant Exporters category	::	Rs.8,000 per delegate
Large scale exporters category	::	Rs.12,000 per delegate
Non-members	::	Rs.15,000 per delegate

Technical Sessions

(focused for Executives of Marketing/Drug Regulatory departments)

Pharmexcil Members	::	Rs.2,500 per delegate
Non-Members	::	Rs. 3,500 per delegate

(Members registered for Business Sessions can attend Technical Sessions also free of cost.)

Exhibition

3 x 2 furnished Stall	::	Rs.1.00 lakh per stall
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(2 delegates can attend to take care of the stall, who will be allowed to meet the overseas delegates in Business Session I only)

Sponsorship

Sponsorship	Amount in Rs.	Benefits
Lunch / Dinner	3,00,000	2 Banners at venue 5 delegate passes Logo on backdrop Full page Advt. in Catalogue
Conference Kit	2,00,000	2 delegate passes Logo on backdrop Logo on the Kit Full page Advt. in Catalogue
Plant Visits	1,00,000	Visit of CIS delegates / FDA officials will be arranged as per request of members subject to availability of the delegates.
Delegate badges	75,000	2 delegate badges Logo on badges

Advertisements

Advertisement in Catalogue	Back cover : 25,000 Inside covers : 20,000 Full page : 12,000 Half page : 6,000	Sizes of Advertisement (9" height x 7" width) (5" height x 7" width)
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Pharmaceuticals Export Promotion Council

(Set up by Ministry of Commerce & Industry, Govt. of India)

Regd. / Head Office

101, Aditya Trade Center, Ameerpet,
Hyderabad - 500 038.
Ph: 91-40-23735462/66 Fax : 91-40-23735464
E-mail : info@pharmexcil.com,
Website : www.pharmexcil.com

Regional Office - Mumbai

TV Industrial Estate, Unit No. 211,
2nd Floor, 248-A S.K. Ahire Marg,
Worli, Mumbai - 400 030.
Ph : 91-22-24938750/51 Fax : 91-22-24938822
E-mail : romumbai@pharmexcil.com

Regional Office - New Delhi

305, Padma Tower II, 22,
Rajendra Palace, New Delhi - 110 008.
Ph : 91-11-41536654 / 58,
Fax : 91-11-41536658
E-mail : rodelhi@pharmexcil.com

Branch Office - Ahmedabad

7-C, Trade Centre,
Near Stadium Cross Road,
Navarangpura, Ahmedabad, India.
Tel: 079-40050497

Indian Pharmaceutical Industry

Pharmaceutical exports of India during 2009-10 are about US \$9.47 Bn with about 28% growth rate. Major products exported include APIs and Intermediates, Pharmaceutical formulations, biotech products, veterinary drugs, Herbals, Ayurvedic, Homeo, Unani products, Medical devices etc. India export to about 23 countries with more than 50% of exports Regulated Markets. The country is 9th largest exporter of APIs/Bulk Drugs and it ranked 8th in terms of export volumes. India exported US\$5.00bn worth of formulations in 2008 which represents a growth of 30.56% over the previous year. It ranked 15th in value terms and 3rd in volume terms.

Products/Plant Registrations by Indian Companies		
Country	Name of Regulatory Agency	Nos.
USA	DMFs filed with U.S. FDA (companies)	136
	DMFs filed with U.S. FDA (facilities)	169
	Number of molecules filed for which DMFs have been filed	464
	Formulation plants approved by U.S. FDA	23
EDQM	EDQM (European Directorate of Quality Medicine) (Bulk drug facilities)	153
	Number of CEPs received	539
	Number of Molecules for which CEPs have been filed with EDQM	195
UK	MHRA (Medicines Healthcare Regulatory Agency), UK (companies)	15
Ethiopia	DACA (Drug Administration and Control Authority), Ethiopia (companies)	50
Tanzania	(TFDA) Tanzania Food and Drugs Authority (companies)	75
India	WHO GMP Certified Plants (as per Drug Controller General of India)	~1,000
Source: FDA websites of respective countries, Pharmexcil Research		

India-CIS Countries Pharma Trade

Indian Pharma exports to CIS countries contribute about 7% of its total exports in 2008-09 with Russia (\$330.84 mn) occupying first place followed by Ukraine (\$ 149.66 mn), Kazakhstan US\$ 36.33mn) , Uzbekistan (\$23.99 mn), Belarus (\$17.14 mn), Turkmenistan (\$8.14 mn), Azerbaijan (\$7.31), Moldova (\$5.24 mn), Kyrgyzstan (\$4.57 mn), Georgia (\$4.52mn) , Tajikistan (\$4.51mn) and Armenia (\$0.65 mn). Main products exported to CIS countries include antibiotics, antibacterial, antiprotozoal, antifungal, cephalosporin, anthelmintics, antiamoebics, medicaments and medicants of Ayurvedic, etc.

Keeping the great potential for increasing India's exports to CIS countries, Pharmexcil, with the support from Govt. of India, is organizing India-CIS Pharma Business Meet during 19-21st July 2010 at Hotel Renaissance, Mumbai. This is the second time Council is organizing Pharma Meet involving CIS countries, first being the organized in 2006.



Active Pharmaceutical
Ingredients



Formulations



Biotech & Biological
products



Ayurvedic, Unani
& Homeo products



Medical
Surgicals,

INDIA-CIS PHARMA BUSINESS MEET

Conference Highlights:

- " Inauguration by senior Govt. Officials
- " Presentations by eminent Indian speakers from the Industry, as well as Govt. agencies highlighting Indian strengths in the fields of R&D, Quality Control, Process development, Manufacturing, Local laws, Regulations and Drug registration procedures.
- " Presentations of CIS delegates/Drug Registration authorities giving their respective country's markets/registration procedures
- " One-to-One meetings spread over four Sessions during 3 days
- " Exhibition of Indian companies
- " Technical Seminars on Drug Registration procedures of India and various CIS countries
- " Plant visits (as per requests from Indian companies and availability of CIS delegates)
- " Publication of Show Catalogue, Market data of CIS countries
- " Interactive meetings with FDA of CIS countries

Who will attend:

- " FDA/Drug Registration/MoH, Govt. Procurement officials of CIS countries, as well as India
- " Prominent buyers/importers of pharmaceutical products, including APIs, Formulations, Medical devices, Biotech, Veterinary drugs, Ayush products etc.
- " Indian Exporters / consultants/pharmaceutical service providers
- " Professionals from Drug Regulatory departments.
- " Press / Media from India as well CIS countries

Products covered:

- " Active Pharmaceutical Ingredients (APIs) & Intermediates
- " Formulations
- " Biotech & Biological products
- " Ayurvedic, Unani & Homeo products
- " Herbals / Nutraceuticals
- " Medical Devices, Surgicals, Diagnostics
- " R&D, Contract Research & Contract Manufacturing
- " Veterinary Drugs
- " Pharma Related Services



Medical Devices,
Diagnostics



R&D, Contract Research &
Contract Manufacturing



Veterinary Drugs



Herbals

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Pharmaceuticals Export Promotion Council

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Industry, Govt. of India)

Registration Form

1. Name and address of the Company : _____

2. RCMC No. of the Company : _____

3. Delegate Particulars : _____

Sl.No.	Name	Designation	Mobile No.	E-Mail Address
01.				
02.				
03.				
04.				

4. Option of Business Session : _____

Business Session I 2.00 - 6.00 p.m. on 19.7.2010	Business Session II 9.30 a.m. - 1.30 p.m. on 20.7.2010
Business Session III 2.00 - 6.00 p.m. on 20.7.2010	Business Session IV 9.30 a.m. - 1.30 p.m. on 21.07.2010

Note: Members may select any one of the above three Sessions. Allotment of sessions will be made on first-come-first-serve basis. Council reserves the right of allotment of sessions. Members can participate in more than one session also by paying additional registration charges.

5. Payment Details : _____

DD / Cheque No. & Date	Name of the Bank	Amount

Note : Demand Draft / Cheque should be drawn in favour of PHARMACEUTICALS EXPORT PROMOTION COUNCIL, payable at Hyderabad or Mumbai

Please return this form to :

Regd. / Head Office
101, Aditya Trade Center, Ameerpet,
Hyderabad - 500 038.
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Tel: 079-40050497

PS: Please enclose brief profile of the company giving top 10 products

(Last Date for Registration: 10th July 2010)



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