



Ministry of Commerce & Industry  
Government of India



PHARMACEUTICALS EXPORT PROMOTION COUNCIL OF INDIA  
(Set up by Ministry of Commerce & Industry, Government of India)

## INVITATION

### CAPACITY BUILDING PROGRAMME ON QUALITY COMPLIANCE & EXPORT FINANCE

ON TUESDAY, 26TH SEPTEMBER 2023 (10:00 AM -3:30 PM)  
AT ITC KAKATIYA, BEGUMPET, HYDERABAD.

#### CHIEF GUEST :



**SRI V.B. KAMALASAN REDDY, IPS**  
DIRECTOR GENERAL  
DCA-TELANGANA

#### GUEST OF HONOR :



**DR. A. RAMKISHAN**  
DEPUTY DRUGS CONTROLLER,  
CDSCO-HYDERABAD

#### SPEAKERS :



**MR. MATRURASAD**  
SENIOR DIRECTOR  
RPO, USP SOUTH ASIA  
REGION



**MR. DAMA VENUGOPAL**  
VICE PRESIDENT  
DR REDDYS LABORATORIES



**MS. SANGEETHA.G**  
VICE PRESIDENT -  
REGULATORY AFFAIRS  
HETERO LABS LTD.



**MR. RAVI KUMAR BELLAM**  
SENIOR SCIENTIST  
EUGIA PHARMA



**MR. SANTHI KUMAR SALADI**  
SENIOR SCIENTIST I  
DOCUMENTARY STANDARDS, USP



**MR. T N SURESH**  
GENERAL MANAGER & HEAD  
FOREX FEE INCOME,  
BANK OF BARODA



**MR. KAMESHWAR RAO**  
SENIOR MANAGER  
ECGC



**MS. POORNIMA BUSI**  
DEPUTY GENERAL MANAGER,  
EXIM BANK

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**19<sup>TH</sup> ANNUAL GENERAL MEETING  
&  
CAPACITY BUILDING PROGRAMME ON QUALITY COMPLIANCE & EXPORT FINANCE  
26.Sep.2023 at ITC Kakatiya, Hyderabad**

9.30-10.00am - Registration of Participants

Time	Session Details
10.00-11.20am	<b>ANNUAL GENERAL MEETING</b>
11:25 -11:40 am	REFRESHMENTS
11.40- 11.50am	Address by Guest of Honor - <b>Sri V.B.Kamalasan Reddy, IPS</b> , Director General, DCA, Telangana
11:50-12.20 pm	Address by <b>Dr.A.Ramkishan</b> , Deputy Drugs Controller, CDSCO on "Regulatory Expectations for Quality Compliance & Excipient Role in Pharmaceutical Formulations"
12.20- 12.40pm	<b>Importance of Excipient Quality and Development for use in medicines :</b> USP Progress on DEG/EG ID test in Excipient Monographs : <b>Mr.Sanathi Kumar Saladi</b> , Senior Scientist I, Documentary Standards, USP
12.40- 1.30 pm	Panel Session on " <b>Complex Generics – Emerging Needs &amp; Challenges</b> " Panelists: <ul style="list-style-type: none"> <li>▪ <b>Dama Venugopal</b>, VP- Dr Reddys Laboratories</li> <li>▪ <b>G. Sangeetha</b>: VP - Formulation Regulatory Affairs, Hetero Labs Ltd</li> <li>▪ <b>Ravi Kumar Bellam</b>: Senior Scientist, Engia Pharma</li> </ul> Moderator: <b>Mr. Matruprasad</b> , Senior Director RPO, USP South Asia Region
1:30 -2:30 pm	LUNCH
2:30 -3:45 pm	<b>Session on Export Finance &amp; Risk Mitigation</b> (15 min of presentation each) <ul style="list-style-type: none"> <li>▪ Rupee Trade and its Advancements - Opportunities &amp; Challenges <b>Mr.T N Suresh</b>, General Manager and Head Forex Fee Income, Bank of Baroda</li> <li>▪ Pre-shipment &amp; Post-shipment Credit - Foreign Exchange Management <b>Mr.T N Suresh</b>, General Manager and Head Forex Fee Income, Bank of Baroda</li> <li>▪ ECGC Schemes for Pharmaceutical Exports - Risk Coverage &amp; Mitigation, <b>N Kameswara Rao</b>, Senior Manager, ECGC Limited.</li> <li>▪ EXIM Bank-Buyers Credit, Marketing &amp; Export Advisory Services for Pharma Industry, <b>Ms.Poornima Busi</b>, Deputy General Manager, EXIM Bank</li> <li>▪ Q &amp; A</li> </ul>
3:45 -4:00 pm	REFRESHMENTS