

# BOTSWANA IN BRIEF

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Gemi Pharmacure, Botswana



# Botswana Background

- Background
  - Former British Protectorate
  - Independence in 1966
  - Rags to Riches
    - Diamonds
    - Prudent Economic Management
- Demographics
  - 1.8 million People
  - Landlocked



# Why Botswana?

- Political Stability and will
- Economic Stability;
  - Average 9% economic growth
  - US\$3000 per Capita Income
- Excellent Infrastructure
- Well Developed Financial System
- SADC, SACU, Bi-lateral Trade



# Pharmaceutical industry

- Market
  - US \$200 million
  - 100% importer of human medicines
  - 80%-85% Public
- Manufacturing
  - Zero Manufacturing Capacity
  - Two proposed projects

# Botswana Drug Regulation

Dr. Sinah M. Selelo  
Head of DRU  
Drug Regulatory Unit  
Ministry of Health, Botswana

# Market

- Distribution
  - 100% importer of human medicines
  - Ten pharmaceutical wholesalers
    - Medswana
    - Delta Pharma
    - Premier Pharma
    - Kalahari Pharma
  - Ninety community pharmacies



# Manufacturing

- Regulatory framework
  - Drugs and Related Substances Act
  - Industrial Development Act
  - Standards
- Players
  - Ministry of Health
  - Ministry of Trade and Industry
  - Ministry of Finance and Development Planning
  - Ministry of Lands and Housing
  - Botswana Export Development & Investment Authority

# Distribution

- Registration a pre-requisite
  - Safety, efficacy and quality
  - Timelines??
- Advertising and promotion
- Post-market control