# HIGH COMMISSION OF INDIA COLOMBO

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#### MONTHLY COMMERCIAL REPORT FOR THE MONTH OF SEPTEMBER 2015

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# 1. EXECUTIVE SUMMARY

As per Sri Lanka Customs figures, as compared to September 2014, Sri Lanka's imports from India declined by 11.94% while exports to India and increased by 10.3%. The overall bilateral trade during January-September 2015 was, however, 10.9% more than the bilateral trade during the same period in 2014.

As per a press release of Central Bank of Sri Lanka earnings from exports, which was US\$ 799 million, recorded a decline of 19.5 per cent while expenditure on imports increased by 11.7 per cent to US\$ 1,523 million in August 2015. As per the data, inflation declined to -0.3 per cent in September 2015, compared to -0.2 per cent recorded in the previous month, on an year-on-year basis. Annual average inflation declined to 0.7 per cent in September 2015 from 1.0 per cent in August 2015.

The total number of tourist arrivals from India to Sri Lanka during January-September 2015 was 220,907, the highest from a single country. In percentage terms, 16.79% of the total tourist arrivals to Sri Lanka were from India.

Bilaterally, local media reported that around 50 leading Indian companies participated in the India Expo 2015 which was inaugurated on 11 September 2015 at BMICH and

conducting detailed study on Blue Mormon. Other events of note included, adopting the Budapest Cybercrime Convention in Sri Lanka, opening of second stage of Kaduwela to Kadawatha section (OCH 2) of Colombo Outer Circular Expressway, Sri Lankan vehicle prices soar with the rupee depreciation and gift of IT Lab to Sri Lankan school by Pakistan.

## 2. SRI LANKA ECONOMY and FOREIGN TRADE

### **Export/Import**

Sri Lanka's global imports during September 2015 were US\$ 1,553.74 million compared to US\$ 1,690.02 million during corresponding period in 2014 reflecting a decline of US\$ 136.28 million i.e. 8.06%. The country's global exports during September 2015 were US\$ 840.58 million compared to US\$ 907.92 million during corresponding period last year registering a decline of US\$ 67.34 million i.e. 7.42%. Sri Lanka's imports and exports from/to India during September 2015 were US\$ 318.73 million and US\$ 46.80 million respectively as compared to US\$ 361.94 and US\$ 42.43 million respectively during the corresponding period last year, registering a decline of 11.94% and increase of 10.3% respectively.

#### **External Sector Performance**

According to a press release of Central Bank of Sri Lanka, the external sector reflected a modest performance in August 2015 (year-on-year basis) with a slightly lower trade deficit and robust growth in tourist earnings. Despite the slowdown in imports during the first eight months of 2015, the cumulative trade deficit as at end August 2015 had increased by 5.0 per cent, as a result of mediocre export performance on account of dampened global demand. However, the current account balance was buoyed by the growth in earnings from tourism. As observed across emerging markets, net inflows to the financial account moderated as a result of the unwinding of short term foreign investments, in the wake of a possible increase in interest rates in the U.S. Meanwhile, the decision of the Central Bank to accommodate greater flexibility in the determination of the exchange rate from early September 2015 would help the external sector to gather momentum gradually. This policy change is expected to strengthen the external sector mainly through the improvement in the trade account and financial account leading to the strengthening of the country's gross official reserves position.

#### **Overall BOP Position**

The BOP is estimated to have recorded an overall deficit of US\$ 1,795 million during the first eight months of 2015 in comparison to a surplus of US\$ 2,150 million recorded a year earlier.

#### **International Reserves and Exchange Rate Movement**

It was reported that Sri Lanka's gross official reserves stood at US\$ 6.5 billion as at end August 2015, equivalent to 4.0 months of imports, with total foreign assets amounting to US\$ 8.2 billion, equivalent to 5.1 months of imports. Meanwhile, the Sri Lankan rupee depreciated by 4.6 per cent, subsequent to the decision of the Central Bank on September 04, 2015 to accommodate greater flexibility in the determination of the exchange rate, resulting in an overall depreciation of 7.1 per cent during the year up to October 21, 2015. Over the year, based on cross currency exchange rate movements, the Sri Lankan rupee appreciated against the Australian dollar by 5.0 per cent and the Canadian dollar by 4.1 while depreciating against the Japanese yen by 6.6 per cent, the pound sterling by 6.3 per cent, the euro by 0.4 per cent and the Indian rupee by 4.5 per cent.

Table 1. A Summary of External Sector Performance (a)

Category	Aug 2014 US\$ mn	Aug 2015 US\$ mn	Change (%)	Jan-Aug 2014 US\$ mn	Jan-Aug 2015 US\$ mn	Change (%)
Exports	992.6	798.9	-19.5	7,399.10	7,146.50	-3.4
Imports	1,724.50	1,523.40	-11.7	12,554.80	12,558.60	0
Trade Balance (surplus(+)/deficit(-))	-731.9	-724.5	-1	-5,155.70	-5,412.00	5
Earnings from Tourism	223.4(b)	265.2	18.7	1,594.50	1,866.50	17.1
Workers' Remittances	548.15	566	3.3	4,514.70	4,598.00	1.8
Inflows to the CSE (Net) (c)	-27.6	-32.2	16.7	56.7	7.8	-86.2
Inflows to the Government (d)	202.7	468.6	131.2	4,297.70	2,380.60	-44.6
of which,						
Treasury Bills and Bonds	137.2	372.1	171.2	1,546.80	1,003.40	-35.1
International Sovereign Bonds	-	-	-	1,500.00	650	-56.7
Long term Loans	65	96.4	48.3	1,184.00	703.1	-40.6

<sup>(</sup>a) Provisional

#### Inflation in September 2015

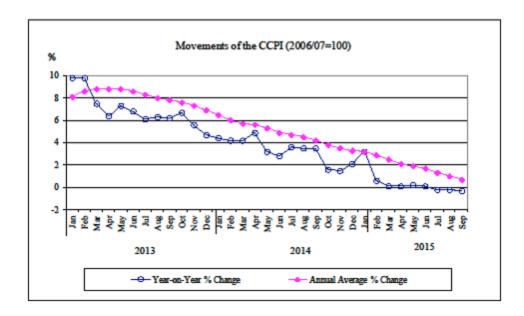
As per information released by the Central Bank of Sri Lanka, inflation, as measured by the change in the Colombo Consumers' Price Index (CCPI) (2006/07=100), which is compiled by the Department of Census and Statistics, declined to -0.3 per cent in September

<sup>(</sup>b) Revised

<sup>(</sup>c) Includes secondary and primary market transactions

<sup>(</sup>d) Inflows to the government include capital and current transfers to the government, inflows from the investments in Treasury bills and Treasury bonds by foreign investors, International Sovereign Bonds and long-term loans of the government.

2015, compared to -0.2 per cent recorded in the previous month, on an year-on-year basis. Annual average inflation declined to 0.7 per cent in September 2015 from 1.0 per cent in August 2015.



CCPI decreased by 0.3 per cent from August to September 2015. The monthly decrease in CCPI was mainly caused by the decline in prices of items in the Food category. Prices of some varieties of vegetables, green chilies, fresh fish, eggs, rice, red onions, coconut oil and coconuts decreased during September 2015. However, prices of chicken, beef, dried fish, Maldive fish, some varieties of fruits, big onions, limes and sugar increased during the month. Within the Non-food category, prices in Clothing and Footwear; Furnishing, Household Equipment and Routine Household Maintenance; and Recreation and Culture sub categories increased. All the other sub categories, namely, Housing, Water, Electricity, Gas and other Fuels; Health; Transport; Communication; Education; and Miscellaneous Goods and Services remained unchanged during the month.

## **Monetary Policy Review - September 2015**

According to recently released data by the Central Bank of Sri Lanka, headline inflation, on a year-on-year basis, remained in the negative territory at -0.2 per cent for the second consecutive month in August 2015. Headline inflation, on an annual average basis, moderated further to 1.0 per cent in August 2015 from 1.3 per cent in the previous month. Meanwhile, core inflation increased to 3.9 per cent in August 2015 on a year-on-year basis, from 3.5 per cent in the previous month. However, annual average core inflation remained unchanged since June 2015 recording 2.8 per cent in August 2015. Going forward, headline inflation is expected to remain comfortably within 2.0-3.0 per cent by year end, supported by improved domestic supply conditions and subdued global commodity prices.

#### **Tourist arrivals**

The total number of tourist arrivals from India to Sri Lanka during January-September 2015 was 220,907 i.e. approximately 16.79% of the total tourist arrival into Sri Lanka. During the month of September 2015, 27,233 Indian tourists visited Sri Lanka as against 19,244 in the corresponding period of the previous year, an increase of 41.51%. Figures from the Sri Lanka Tourism Development Authority convey that during September 2015 the highest arrivals (27,233) were from India, followed by China (20,502), UK (11,160) and Germany (8,292).

Month	2014	2015	% Change 2014/15
January	146,575	156,246	6.60
February	141,878	165,541	16.68
March	133,048	157,041	18.04
April	112,631	122,217	8.51
May	90,046	113,529	26.08
June	103,175	115,467	11.91
July	133,971	175,804	31.23
August	140,319	166,610	18.74
September	105,535	143,374	35.85
October	121,576		
November	119,727		
December	178,672		
Up to September	1,107,178	1,315,839	18.85
Total	1,527,153		

# 3. INDIA-SRILANKA BILATERAL TRADE, ECONOMIC ISSUES AND DEVELOPMENTS

# a. Lanka, India to conduct detailed study on Blue Mormon:

Local media reported that the Maharashtra State Forest Minister Sudhir Mungatiwar announced that his department would be collaborating with the Sri Lankan government to study the species 'Blue Mormon'. The research details would be utilized for the promotion and protection of the butterfly. The decision was taken at a recent meet between the Minister and Sri Lankan Consul General Saroja Sirisena.

#### **b. India Expo 2015:**

India Expo 2015, a multi products and services exhibition was inaugurated on 11 September 2015 by Minister for Industry & Commerce of Sri Lanka Hon'ble Rishad Bathiudeen in the presence of the Deputy High Commissioner of India, Chairman (Southern Region) of the Federation of Indian Export Organizations (FIEO) Dr. A. Sakthivel, senior officials of Government of Sri Lanka and members of business community. Around 50 leading Indian companies representing various sectors, including construction and building-related products, apparel and garments, cosmetics, agro products, pharmaceuticals, power and electrical technology participated in the event. The event went on from September 11-13, 2015, evoking widespread interest from business stakeholders in Colombo.

## c. Indian investors sharpen marketing skills:

Local media reported that an Indian CEO Forum Sri Lanka (ICF) recently has organized a brain storming session with Prof. Dr R Srinivasan from the Indian Institute of Management, Bangalore, covering a wide range of learning on Strategy Management. Prof Srinivasan is a leading practicing academic from IIM Bangalore who has provided leading edge consultancy to a lot of leading organizations in India and Europe. This event was in keeping with the Indian CEO Forum's objective of promoting and contributing to the economic growth in Sri Lanka.

# 4. OTHER ECONOMIC & TRADE ISSUES / DEVELOPMENTS

# a. Cybercrime Convention:

Local media reported that Sri Lanka would be the first country in South Asia to adopt the Budapest Cybercrime Convention. The Budapest Convention on Cybercrime, also known as the Council of Europe Convention on Cybercrime, is the only available international treaty effectively addressing Internet and computer crime by harmonising national laws, improving investigative techniques, and increasing criminal justice cooperation among nation states to effectively combat the threat against cybercrime. The e-Sri Lanka Development initiative supported by the World Bank and many other Sri Lanka's primary legislations; namely the Computer Crimes Act No. 24 of 2007 and several other policies adopted in recent times had set the stage for this achievement. Joining this convention would help Sri Lanka to become the South Asia's hub for cybercrime enforcement.

# b. Economy growth by 6.7% in 1Q:

As per Department of Census and Statistics Sri Lanka's economic growth was at 6.7% in the second quarter of the year, as compared to 4.4% recorded in the first quarter. The service sector has recorded the highest growth rate of 7.9%, while agriculture, forestry and fishing activities posted 5% growth.

It was reported that according to figures released by the Department of Census and Statistics, services sector share of the overall GDP was a dominant 61.2% in the second quarter, followed by 23.5% for industry and 7.5% for agriculture.

Reports also stated that as per the Balance of Payment (BoP) Statistics of the Central Bank of Sri Lanka, the total import expenditure in the second quarter of this year has increased to SLRs. 628,424 million from SLRs. 552,744 million in the same quarter of the last year, indicating a high growth rate of 13.7%.

#### c. Second stage of OCH opens to public:

Local media reported that the Kaduwela to Kadawatha section (OCH 2) of Colombo Outer Circular Expressway (EO2) was opened to the public by Highways and University Education Minister Lakshman Kiriella. This project was funded by the Japan International Cooperation Agency (JICA). Once the third section from Kaduwela to Kerewelapitiya is completed, the EO2 will link the Southern Expressway and Katunayake Expressway. It will then act as a North-South artery for Colombo bypassing the inner city area, thereby easing traffic congestion in the city.

#### d. Pakistan biz delegation:

Local media reported that a biz delegation led by the Federation of Pakistan Chambers of Commerce and Industry has arrived to Sri Lanka and met with the local business community under the auspices of Ceylon Chamber of Commerce (CCC). The Pakistani delegation comprised 20 members represent a diverse number of sectors. The bilateral trade between Sri Lanka and Pakistan in 2014 was around US\$ 350 million which was nearly US\$ 100 million less than that in 2013.

# e. South Korea mulls FTA with Lanka:

Local media reported that the South Korea is in the process of preparing a feasibility study to explore various ways of enhancing bilateral economic ties including a Free Trade Agreement (FTA) with Sri Lanka. This is with the hope that the newly elected Sri Lankan government would successful in achieving genuine reconciliation with strong support and cooperation with the international community.

# f. SL to get \$200 m loan for wind energy programme:

As per news reports, the Asian Development Bank would provide a loan of US\$ 200 million for the Sri Lanka's wind energy programme to assist Sri Lanka is tapping substantial wind energy resources.

Reports further stated that Sri Lanka though had estimated its theoretical wind energy potential at 35 GW; the actual potential feasible to be tapped could be lower. Sri Lanka's Sustainable Energy Authority had set a target to have 10 percent of all installed power capacity in the country to be based on renewable energy sources by the end of 2015. As per reports, to achieve this target Sri Lanka would require 460 MW of renewable energy capacity installed.

#### g. Coca Cola pays SLRs 132 m as compensation:

Local media reported that the Coca Cola Company has paid approximately SLRs 132 million to three government bodies as compensation for polluting the Kelani River, the main source of drinking water for the Colombo District. The company paid SLRs 131 million to the National Water Supply and Drainage Board (NWSDB), SLRs 1.5 million to the Central Environmental Authority (CEA) and SLRs 177,000 to the Marine Environment Protection Authority (MEPA).

As per reports, there was oil contamination in the Kelani rivers on August 17 traced to the Coca Cola bottling plant. CEA authorities stated that they have received SLRs 1.5 million to recover expenses incurred for research and other activities carried out following the incident. CEA authorities stated that the Environmental Protection License (EPL) issued to the Company's bottling Plant at Biyagama was temporarily suspended following the incident, but, it was conditionally restored subject to implementation of the recommendations made by them. Accordingly, it was reported that the manufacturing operations at the plant were resumed on September 1, 2015.

# h. Sri Lankan vehicle prices:

Local media reported that there was a warning by the motor traders that with the significant depreciation of the Sri Lankan rupee against the US dollar, the prices of imported motor vehicles have risen by 8 to 10 per cent and expected to rise further if the rupee continues its slide. As per reports, the Chairman of the Sri Lanka Vehicle Importers' Association has predicted that the vehicles imported into Sri Lanka would increase by around 6 per cent in the long term.

# i. Cinnamon's city hotels readies for Chinese guests:

The local media reported that a special China strategy campaign has been officially launched on the World Tourism Day (27 September) by the Cinnamon's city hotels, Cinnamon Grand, Cinnamon Lakeside and Cinnamon Red to overcome the problems of lack of sufficient Chinese-language speakers/guides plus made-to-measure hotel facilities and other drawbacks.

It is also reported that, as a part of its China strategy, the three hotels have recruited Chinese guest relations officers (GROs) fluent in Mandarin and English and are training the front-line staff on basic Mandarin language skills. It is further reported that the special 'Let's Learn Chinese' booklet has been developed by the Marketing Communications team of the city hotels for the hotel staff with assistance of a Chinese language teacher. Many other arrangements such as Chinese television channels to the rooms', introducing popular Chinese dishes and making the hotels more Chinese-friendly was among them.

#### j. IT Lab to Sri Lankan school from Pakistan:

Local media reported that the Government of Pakistan has donated a fully equipped IT Lab comprising 15 computers and related equipment to Hameed Al Husseinie College in Colombo through its High Commission in Sri Lanka.

#### 5. UPCOMING EVENTS/EXHIBITIONS/SEMINARS/DELEGATIONS ETC.

- "Singer Lifestyle Fiesta" is being organized from 27-29 November 2015 at The Bandaranaike Memorial International Conference Hall (BMICH), Colombo
- "India Sourcing Fair 2015" is being organized from 8-12 December 2015 at Sri Lanka Exhibition & Convention Centre (SLECC), Colombo
- "BMICH X'Mas Shopping Expo" is being organized from 17-24 December 2015 at The Bandaranaike Memorial International Conference Hall (BMICH), Colombo

# **6. TRADE ENQUIRIES**

List of trade inquiries received during the month of September 2015 are at Annx-I.

## 7. TRADE DISPUTES/COMPLAINTS

List of trade disputes/complaints processed during the month of September 2015 are at **Annx–II.** 

# 8. TENDERS

List of Tender notices sent to various relevant Indian companies and Export Promotion Councils is at **Annx–III.** 

(Kartik Pande) First Secretary (Eco & Com) 25<sup>th</sup> November 2015

# **Annexure-I**

# Trade Enquiries Received from Indian Companies for the Month of September, 2015

S. No	Products – Importers/Dealers in	Company Name	Tel/Fax/E-mail
1.	Sri Lanka Food Items, Dairy Products and Super Markets	Ms. P. Kannagi, Proprietor, M/s. Mitha Home Foods, 197, Thindivanam Road, Tiruvannamalai, Tamilnadu-606601	Mobile: +91-9566575707 E-mail: mithahomefoods@gmail.com
2.	Plastic/ PET Flakes, Mattress, Lubricants, Bitumen	Mr. Gautam, India	E-mail: ruprellgautamb@gmail.com
3.	Infrastructure and Construction companies	Mr. Ankkit, Director, M/s. Patina Consulting Pvt. Ltd, 92-B, Vikrant Enclave, Mayapuri, New Delhi- 110064	Mobile: +91-9910793399 E-mail: ankkit@patinaconsulting.com Website: www.patinaconsulting.com
4.	Door and Window handle	Mr. Kamar Parmar, M/s. Sanvi Enterprise, Rajkot, Gujarat	Tel: +91-281-2782027-9 Mobile: +91-9099943269 E-mail: info@sanvienterprise.com Website: www.sanvienterprise.com
5.	Spices, Vegetables, Fruits, Coffee, Tea, Garments and Rice	Mr. Rathis Kumar, M/s. ARR Enterprises, No. 24, Sasthiri nagar, South extension, Pettai, Tirunelveli- 627010, Tamilnadu	Mobile: +91-9994957741/ 8939226828 E-mail: info.arrenterprises@gmail.com
6.	Industrial Machinery & Equipment	Ms. Vazirali Noorani, M/s. Machinex Agencies, Maharashtra	Mobile: +91-9702633355 E-mail: vazirali13@yahoo.in machinexv3@gmail.com
7.	Biscuits, Cake, Rusks and Food Items	Mr. Kousik Sarkar, M/s. Britannia Industries Ltd, Prestige Shantiniketan, Tower C, The Business Precinct, 16th & 17th Floor, Whitefield Main Road, Mahadevapura Post, Bangalore- 560048	Tel: +91-80-39400080/ 30787433 Mobile: +91-9663122792 Fax: +91-80-25263265/ 25266063 E-mail: KOUSIKSARKAR@britindia.com Website: http://britannia.co.in
8.	Digital Vitrified Tiles	M/s. Verona Granito Pvt. Ltd, Morbi- 363642, Gujarat	Mobile: +91-9429484399/ 412 E-mail: sales.veronagranito@gmail.com
9.	Neck Ties, Men's T- shirts	Mr. Rahul Kendale, Managing Director, M/s. Kendale International, Pune	Mobile: +91-9158331777 E-mail: info@kendaleinternational.com rahulk@kendaleinternational.com
10.	Rice Mill Machinery	Mr. S M Velu, Marketing Executive- Exports, M/s. Suri Engineers Pvt. Ltd, No. 4/4, I D A Nacharam, Hyderabad-500076	E-mail: suriexports247@gmail.com Website: www.suriengineers.co.in
11.	Pharmaceutical Products	Mr. Kishan Patel, Executive-Intl. Marketing, M/s. Aelicure Pharma, 112, F/F Moon Light Complex, Nr. St. Mary School, Nicol Naroda	Mobile: +91-9426599498/ 7359336868 E-mail: aelicurepharma@gmail.com Website: www.aelicurepharma.com

		Road, Naroda, Ahmedabad-382330,	
		Gujarat	
12.	Pharmaceuticals and Cosmetics	Mr. Rakesh Pipaliya, CEO, M/s. Kera Healthcare Pvt. Ltd, India	Mobile: +91-9913733237 E-mail: pipaliya.rakesh2010@gmail.com
13.	Vegetables and Handicrafts	Mr. N. Suresh Kumar, M/s. Sunsky Impex, 65A/111, Parasuraman Big Street, Edalakudy, Nagercoil-2, Kanayakumari, Tamilnadu	Mobile: +91-9488501072 E-mail: sunskyimpex2013@yahoo.in
14.	Pharmaceuticals and Cosmetics	Mr. Hardik Akbari, CEO, M/s. Aspar Impex, 10, Om Park, Nr. Ambatalawadi, Katargam, Surat- 395004, Gujarat	Mobile: +91-8000458539/ 9375963762 E-mail: hardik@asparimpex.com Website: www.asparimpex.com
15.	Vegetables, Fruits and Garments	Mr. Bilal, M/s. Bilal Enterprises 42/1, Main Road, Arasur & Post, Villupuram District, Tamilnadu- 607107	E-mail: mdbilalexports@gmail.com
16.	Material Testing Machines	Mr. D G Kulkarni, M/s. Superfine Testing Equipments, Plot No. 16, 103, 1 <sup>st</sup> Floor, Awas Bhavan, Shiv Ganga Nagar, Ambernath(E), Thane-421501	Tel: +91-251-6482444 Mobile: +91-9096159150 E-mail: shakambari@yahoo.co.in Website: www.superfinetesting.com
17.	Ayurveda Herbs (Salacia Reticulata Roots)	Ms. Komal Roy, M/s. Radharam Sohanlal, 'Security House', 4 <sup>th</sup> Floor, 23B, N S Road, Calcutta-700001	Tel: +91-33-22625881-2 Fax: +91-33-22625882 E-mail: radharam1921@vsnl.net radharam@vsnl.net
18.	Decorative Door Fittings, Incense Stick and Bath Soap	Mr. Rajendra Gupta, M/s. Radhika International, Mumbai	Mobile: +91-9892009839 E-mail: radhika0214@yahoo.co.in
19.	Automobile Spareparts, Hardware, Medical Equipment and Handicrafts	Mr. Irshad Ahmed Saifi, M/s. National Impex, 20, Ganesh Park, Rashid Market, Delhi-110051	Tel: +91-11-65261144/ 8800159844 Mobile: +91-9811944857 E-mail: info@nationalimpex.net irshad@nationalimpex.net
20.	Rice, Wheat and Grocery Items	Mr. Jagjyot Singh, Intl. Bus. Executive, M/s. Inchoation Impex Pvt. Ltd, 411, Guru Harkrishan Nagar, Phagwara-144401, Punjab	Tel: +91-1824-270154 Mobile: +91-9888034424 E-mail: inchoationimpex@gmail.com
21.	Bilateral Trade, Investment and Tourism data of India for 2014 & 2015	Mr. P. Gopalakrishna, Secretary, India-ASEAN-Sri Lanka Chamber of Commerce & Industry, 'Grace Building', 4 <sup>th</sup> Floor, 25, McNichols Road, Chetpet, Chennai-600031	Tel: +91-44-28362177/ 28363464 Telefax: +91-44-28363287 E-mail: <u>iascci@dataone.in</u> Website: <u>www.iascci.org</u>
22.	LED products	Mr. Kamal Parmar, Managing Director, M/s. Daylight Technology, A & K Infoline Group, Shop No. 11/12, Sadguru Sanidhya Complex, Satya Sai Road, Kalawad Road, Rajkot-360005, Gujarat	Mobile: +91-9714350888 E-mail: export@akinfoline.com info@akinfoline.com Website: www.daylightindia.com
23.	LED Production Monitoring System	Mr. Homi Yogesh Mehta, M/s. Computercare India, 203-210, Bombay Shopping Centre, R C Dutt Road, Alkapuri, Vadodara-390007	Tel: +91-265-2353862 Mobile: +91-9974085414 Fax: +91-265-2324098 E-mail: homi@compucareindia.com Website: www.compucareindia.com

24.	Groundnut	Mr. Saparish, M/s. Tarrow Exports,	Mobile: +91-9095811856
	O Carrana	Thirupur, Tamilnadu	E-mail: tarrowexports@gmail.com
25.	Pharmaceuticals	Mr. K.V. Subramanian, Managing	Tel: +91-44-22420723
		Director, M/s. Prashanth	Mobile: +91-9884024207
		International, F1 Urvasi, 15,	E-mail: kvs@prashanthinternational.com
		Rajarathinam Main Road, Chennai-	Website:
		600091	www.prashanthinternational.com
26.	Fire Protection	Capt. Amit Raj Mehrotra, Director,	Tel: +91-22-26731828/ 26731839
	Equipment	M/s. Intime Fire Appliances Pvt. Ltd,	Mobile: +91-9820218093
		21A, Ghanshyam Indl. Estate,	Fax: +91-22-26731828
		Veera Desai Road, Andheri (W),	E-mail: amit@intimefire.com
		Mumbai-400053	ho@intimefire.com
			Website: www.intimefire.com
27.	Indian Companies in Sri	Mr. Jayant Dash, Manager-Intl.	Tel: +91-22-67962476
	Lanka	Business, M/s. Godrej & Boyce Mfg	Mobile: +91-9820249848
		Co Ltd, Plant 13 Annexe , Second	E-mail: <u>ikdash@godrej.com</u>
		floor, Vikhroli (East), Mumbai-	Website: www.godrejinterio.com
- 00	Dah udaatad Onian	Ma Bandhir Chaudhar M/a	Talafau 104 00 04044740
28.	Dehydrated Onion	Mr. Randhir Choudhary, M/s.	Telefax: +91-22-21641716
		Sunrise Agro India, Mumbai	Mobile: +91-8268658421/ 9699623720
29.	Fertilizers	Mr. Harish Kumar, Head-Export	E-mail: sunriseagroindia.rp@gmail.com Tel: +91-44-24331780
29.	reruiizers	Sales & Mkting, M/s. Rajshree Bio	Mobile: +91-9865210107
		Solutions LLP, No. 7, 3 <sup>rd</sup> Street,	E-mail: harishk@rajshreebio.com
		Ganapathy Colony, Teynampet,	Website: www.rajshreebiosolutions.com
		Chennai	Website: www.rajshreebiosolutions.com
30.	Bearing, Auto Parts,	Mr. Ashish Nimavat, M/s. Alice	Mobile: +91-8866844486
	Sanitaryware, Pumps,	Technologies, 1 <sup>st</sup> Floor, Sadguru	E-mail: export@alicetechnologies.in
	Glassware, Plastic	Sanidhya Complex, Nr Satyasai	Website: www.alicetechnologies.in
	Products, Handicrafts	Heart Hospital, Kalawad Road,	
	and Ceramic Tiles	Rajkot-360005, Gujarat	
31.	Paper products and	Ms. Ananya Jain, Director, M/s. Jain	Mobile: +91-9610524341
	Packaging materials	Paper Conversions, H1-767, Ind.	E-mail: info@greenedgepaperangle.com
		Area, Khushkhera, Alwar, Bhiwadi,	<u>ipcgreen@gmail.com</u>
		Rajasthan-301019	Website:
	Chamiaala	Mar Acough Tibrassal Deuts as 847	www.greenedgepaperangle.com
32.	Chemicals	Mr. Aayush Tibrewal, Partner, M/s.	Mobile: +91-9830012085
		Shree Gajanana Polymer Co, India	E-mail: gajananapolymere@gmail.com
33.	Vegetables	M/s. Bharath Enterprises, 22,	Mobile: +91-9952345438
55.	Vogotabloo	lyyampatti North Street,	E-mail: ntk.karthikeyan@gmail.com
		Srivilliputtur-626125	a <u>Inductional Symptomics of the Control of</u>
34.	Aluminium Foil	Mr. M. Balaji, M/s. Balaji India	Mobile: +91-9841334964
		Exports, 2/3, 12 <sup>th</sup> Street, Mosque	E-mail: balajiindiaexports@gmail.com
		Colony, Maduvinkarai, Guindy,	
		Chennai-600032	
35.	Pharmaceuticals	Mr. Z Sameer, M/s. B K Labs Pvt.	Tel: +91-22-32905843
		Ltd, A-6/19, 22, Jeevan Bima Nagar,	Fax: +91-22-28916378
		Borivali West, Mumbai-400103	E-mail: bklabsindia@outlook.com
36.	Food Items (Snacks)	Mr. Mitesh S Lunkad, M/s. Svee	Tel: +91-20-64001481
		Komoditi, Pune	Mobile: +91-9823031100
			E-mail: mlunkad@gmail.com
			Website: www.ptsvee.com

27	Vogotables and	Mr Vachichtha Aganual M/a	Mobile: 101 0452010054
37.	Vegetables and Potatoes	Mr. Vashishtha Agarwal, M/s.	Mobile: +91-9453010954
	FUIdIU <del>E</del> S	Unitedasia Agarwal, M/s. Unitedasia Export Pvt. Ltd, Allahabad	E-mail: unitedasiaexport@gmail.com
38.	Pharmaceuticals	Mr. Anurag Jain, M/s. Atom Exports,	Mobile: +91-9425917486
30.	i Haimaceulicais	220, 1 <sup>st</sup> Floor, Mahashweta Nagar,	E-mail: atomexports@gmail.com
		Dewas Road, Ujjain, Madhya	L-mail. atomexports@gmail.com
		Pradesh-456010	
39.	Edible Oil, Chemical	Mr. George Vithalani, M/s. Manek	Tel: +91-79-27497802
00.	Laisie Gii, Grieffineai	Active Clay Pvt. Ltd, Suite. 302/303,	E-mail: info@manekactiveclay.com
		Shanti Mall, Satadhar Cross Road,	Website: www.manekactiveclay.com
		P O Ghatlodia, Ahmedabad-380061,	Woodie: WWW.manoradiivodiay.com
		Gujarat	
40.	Agro Products, Rice,	Mr. N. Thamizhazhagan, M/s.	Mobile: +91-9940175051
	Corn and Garments	Lemooria Consultants, Chennai	E-mail: lemooriaconsultants@gmail.com
			Website: www.lemooria.org
41.	Home Appliance and	Mr. Rajesh Shah, M/s. Naha Blie	Mobile: +91-9686677665
	Kitchenware	Link Inc, 112, 2 <sup>nd</sup> Main, 5 <sup>th</sup> Cross,	E-mail: rmshah.23@gmail.com
		University Layout, Rajarajeshwari	Website: www.nahabluelink.com
40	Agro Droducto Coods	Nagar, Bangalore-560098	Tal: 104 204 2704460
42.	Agro Products, Seeds,	Ms. Krutika Khakhkhar, Marketing	Tel: +91-281-2701160 Mobile: +91-9427381059
	Spices, Cereals, Pulses, Spices, Wheat and Corn	Manager, M/s. Prabhudas Jamnadas & Co, F-5, Marketing	E-mail: inquiry@pjagroseeds.com
	Opices, Wileat allu Colli	Yard, Rajkot-360003, Gujarat	Website: www.pjagroseeds.com
43.	Pharmaceuticals	Dr. Niral Patel, Director, M/s.	Mobile: +91-9909986882
٠٠٠.	1 Hamildeditedis	Medwise Overseas Pvt. Ltd,	E-mail: drniral@medwiseoverseas.com
		Ahmedabad, Gujarat	Website: www.medwiseoverseas.com
44.	Jewellery and	Mr. Deepak Garg, M/s. Ajanta	Tel: +91-141-2609281
	Handicrafts	Gems, 1 <sup>st</sup> Floor, Rang Bihari	Mobile: +91-9314254223
		Temple, Opp Hawamahal Badi	E-mail: casajewels@outlook.com
		Chopad, Jaipur, Rajasthan	Website: www.casajewels.in
45.	Herbal Cosmetics and	Mr. Ashwini Fatehpuria, M/s. Ishita	E-mail: ishitaorganics.in@gmail.com
	Capsules	Organics, India	
46.	Vegetables, Fruits,	Mr. Ravikumar, Proprietor, M/s.	Mobile: +91-7845813213/ 9840919983
	Spices, Garments and	Ravikumar Exports and Imports, No.	E-mail:
	Herbals	33A, Chidambaram Road,	ravikumarexportsandimports@yahoo.com
		Jothipuram, Jayankondam Ariyalur- 621802	
47.	Contact details of	Mr. Mitesh S Lunkad, M/s. Svee	Tel: +91-20-64001481
-77.	Ceylon Biscuits Ltd and	Komoditi, Pune	Mobile: +91-9823031100
	Crown Sweety Products		E-mail: mlunkad@gmail.com
	Pvt. Ltd		Website: www.ptsvee.com
48.	Food Items and Rice	Mr. Damanjeet Singh, Exports	Mobile: +91-9582098500
		(Rice), M/s. Adani Wilmar Ltd,	E-mail:
		SPML Building, Plot no. 65,	damanjeet.singh1@adaniwilmar.in
		Institutional Area, Sector 32,	Website: www.adaniwilmar.com
		Gurgaon-122001, Haryana	
49.	Dredging Services	Ms. Mary Rajesi, M/s. Swalf	Tel: +91-44-26533110/ 43520246
		Engineering Services Pvt. Ltd, 4/3,	Mobile: +91-8879005744/ 9092559887/
		"Swalf House", Nolambur Main	9884616478
		Road, Mogappair West, Chennai-	E-mail: maryrajesi@gmail.com
F0	Chican Vanatahlan and	600037, Tamilnadu	Website: www.swalfgroup.com
50.	Spices, Vegetables and Fruits	Mr. Satheesh Kumar, Manager, M/s.	Mobile: +91-9567057022
	i iulis	Confiance Exim, 15-27/B-2, Chenga	E-mail: <a href="mailto:satheesh@confianceexim.com">satheesh@confianceexim.com</a> Website: <a href="mailto:www.confianceexim.com">www.confianceexim.com</a>
		Moolai, Kuzhithurai PO,	website. www.comanceexim.com

		Kanyakumari-629163, Tamilnadu	
51.	Vegetables, Fruits, Potato, Honey, Spices, Handicrafts, imitation jewellery and Super markets	Mr. J. Karchan, Proprietor, M/s. Jay Kay Overseas, D.No. 1/200, Balacola Village, Mudugula-643003, The Nilgiris, Tamilnadu	Mobile: +91-9486632291/ 9500894482 E-mail: jaykayoverseas@gmail.com Website: www.jaykayoverseas.com
52.	Agro Products	Mr. Agneesh Prosad Ray, Manager- Exports (Shelly's), M/s. Surji Agro Food Pvt. Ltd, West Bengal	E-mail: exports@shellys.co.in
53.	Wooden Furniture	Mr. Haresh Mistry, M/s. Leocane Impex, 120, Madhav Bag Tenament, Opp. Khodiar Dairy, Nirnay Nagar Road, Ahmedabad-382481, Gujarat	Tel: +91-81-41827181 E-mail: leocaneimpex19@gmail.com haresh@leocaneimpex.com
54.	Agro Products, Rice, Wheat, Food Items and Spices	Mr. Darshil Shah, M/s. Shree Navkar Tradecom Pvt. Ltd, 163/1945, Pratiksha Apt, Solaroad, Naranpura, Ahmedabad-380063, Gujarat	Tel: +91-79-66140001-2/ 30140002 Mobile: +91-8866456412 E-mail: navkar@navkartrade.com Website: www.navkartrade.com
55.	Handloom Silk Sarees	Ms. A. Sahila Banu, Proprietor, M/s. Myma Export, 3/783, Jinnah Street, Paramakudi-623707, Ramanathapuram Dist, Tamilnadu	Mobile: +91-9994613937 E-mail: mymapmk@gmail.com
56.	Vegetables and Perfumes	Ms. M. Anupreetha, M/s. Jeyam Exports, Chennai	E-mail: jeyamxpo@gmail.com mathan360@gmail.com
57.	Paper, Plastic, Aluminium Disposables and Super Markets	Mr. Arth Patel, Head-Food Packaging, M/s. Manohar International, 201-202, Iscon Avenue, C G Road, Ahmedabad- 380009, Gujarat	Mobile: +91-7798955686 E-mail: arth@dispowarestore.com Website: www.manoharinternational.com www.dispowarestore.com
58.	Textile Fabric	M/s. Rajendra Silk Mills, Kalbadevi, Mumbai	E-mail: rajendrasilkmills@gmail.com
59.	Fishing Ropes	Ms. Mangala Anillkumar, Customer Accounts Manager-Exports, M/s. Aradhya Steel, 7E, Solus, No.2, 1 <sup>st</sup> Cross, J C Road, Bengaluru-560027	Tel: +91-80-41136999 Mobile: +91-9731559993 Fax: +91-80-41136111 E-mail: dcm@aradhyasteel.com
60.	Granite, Marble and Sandstone	Mr. Pawan Gupta, M/s. Stone King Exports (India) Pvt. Ltd, 511-B, 4 <sup>th</sup> Floor, Apex Mall, Lal Kothi, Tonk Road, Jaipur-302015, Rajasthan	Telefax: +91-141-4032315 E-mail: sunil.shreekotastone@gmail.com stonekingexports@gmail.com
61.	Pure Silk and Cotton Sarees	M/s. Siddharth Traders, 76, Moongapadi Street, Gugai, Salem- 636006, Tamilnadu	Tel: +91-427-2224407 Mobile: +91-9865312999 E-mail: siddharthtraders@gmail.com
62.	Print Paper, Soyabean Seeds and Wheat Flour	Ms. Mamata Awasthi, Partner, M/s. Portex International, 7, Kalindi Kunj, New Pipliyahana, Indore-452013, Madhya Pradesh	Mobile: +91-9111444111/ 9826731073 E-mail: portexinternational@gmail.com Website: www.portexinternational.com
63.	Basmati Rice	Ms. Pooja Johari, M/s. EP International, 41, K M Stone, G T Karnal Road, Bahalgarh-131021, Sonipat, Haryana	Tel: +91-130-33663355 Fax: +91-130-2381925 E-mail: epintl9@gmail.com
64.	Pharmaceuticals	Ms. Aarushi Kalra, Business Manager, M/s. Suryansh Group, C- 27, Industrial Area, Phase-2, SAS	Tel: +91-172-2268435 Mobile: +91-9876082829 Fax: +91-172-4371446

		Nagar, Mohali, Punjab	E-mail: marketing@suryanshgroup.com gautamkalra@suryanshgroup.com
65.	Candles	Ms. Sujitha Subramanian, M/s. Geo Traders, 1/3, Selvi Nagar, Surveyor Colony, K-Pudur, Madurai-625007	Mobile: +91-9843376599/ 8807992996 E-mail: <u>geotrader69@gmail.com</u>
66.	Rice, Wheat, Sugar, Food items and Spices	Ms. Vaishhali Mane, M/s. MAC Impex (Omsom Group), R-22, A.P.M.C. Complex, Market-II, Dana Bunder, Turbhe-Vashi, Navi Mumbai-400705, Maharashtra	Tel: +91-22-41414141 Fax: +91-22-41414142 E-mail: vaishhali.m@omsomgroup.com export@omsomgroup.com
67.	Automobile Parts	Mrs. Chaitali Wani, Asst. Manager- Sales & Marketing, M/s. NRB Bearings Ltd, 4 <sup>th</sup> Floor, 15, Dhannur, Sir P M Road, Fort, Mumbai-01	Mobile: +91-9167042702 E-mail: chaitali.wani@nrbbearings.co.in

# Trade Enquiries Received from Sri Lankan Companies for the Month of September, 2015

S. No	Products	Company Name & Address	Tel/Fax/E-mail
1.	Incense Stick/ Lotus Flower Perfume	Mr. L K W J Perera, M/s. Paura Incense Sticks, 17/3, Mangala Road, Kalubowila, Dehiwala	Mobile: +94-765483650/ 779895365 E-mail:
2.	Cosmetics (Henna Dye)	Mr. Hemantha Wijesekara, No. 136/4, Madapitha Road, Batakattara, Madapatha, Piliyandala	Tel: +94-11-2707708 Mobile: +94-719352707 E-mail: wijesekarahemantha@gmail.com
3.	Car Spare Parts	Mr. L.A.P. Silva, Wadduwa	Mobile: +94-775280214 E-mail: pinsiri.silva@gmail.com

# <u>Trade Disputes: Matters received from Indian Companies against Sri Lankan Companies</u> (September 2015)

S. No.	Indian Company	Sri Lankan Company	Nature of Dispute
1.	M/s. Mahesh Ahuja & Co. India E-mail: mahesh-55@hotmail.com	Mr. Runage M/s. Rathana Producers Cinnamon Exporters (Pvt) Ltd., Akuressa Road, Kamburupitiya-81100, Sri Lanka	Request for the non- payment of US\$ 2, 970
2.	Mr. Manoj Salade, M/s. Dhara Exports, 1640, Vadner Pachora Road, Vadner Bhairav, Nashik, Maharasthtra, India E-mail: dharaexports108@gmail.com	Mr. Bijjim Anji Reddy Director M/s. King Brothers International Pvt Ltd, No. 289/7, Dam Street, Colombo-12, Sri Lanka E-mail: kingbrothersinternational@gmail.com	Request to settle the balance payment of US\$ 17040.63

# <u>Trade Disputes: Matters received from Sri Lankan Companies against Indian Companies</u> (September 2015)

S. No.	Sri Lankan Company	Indian Company	Nature of Dispute
1.	Mr. Channa Fernando M/s. EML Consultants Pvt. Ltd, 6/10, Rajamahavihara Lane, Rajamahavigara Road, Pita Kotte, Sri Lanka	Mr. P. M. Ramesh General Manager M/s. Mir projects and Consultants Pvt Ltd, 1 <sup>st</sup> Floor, MM Building, Kalabhavan Road, Kochi-682018, Kerala, India E-mail: ramesh@mirprojects.in	Non-settlement of consultancy fees
2.	Mr. Rangith Abeysekera No. 75, Kerawalapitiya Road, Hendala, Wattala, Sri Lanka E-mail: jayamannej@gmail.com	Mr. Rajesh Joshi No. 229/230, Turning Point, Ghod Dod Road, Surat-395001, India E-mail: rajesh@hitechro.net	Request to replace the default machines with the new ones

# **Annexure-III**

# **Tenders for the month of September 2015**

Subject	Organization
950,000 vials of Biphasic Isophane Insulin (Human) injection BP, 1000 IU / 10ml Tender No: DHS/C/P/WW/6/15  27,000 vials of Dried, Factor VIII Fraction 200-350 IU vial & 18,000 vials of Factor VIII 200-350 IU with vW Factor Tender No: DHS/C/P/WW/7/15	Chairman Departmental Procurement Committee State Pharmaceuticals Corporation 75, Sir Baron Jayatillake Mawatha, Colombo-01 Tel: +94-11-2326227/ 2335008 Fax: +94-11-2344082 E-mail: impmanager@spc.lk Website: www.spc.lk
Closing Date: 12.10.2015 at 1000 hrs	
Aspirin enteric coated tablet BP/USP 75mg Tender No: DHS/P/WW/516/16  Closing Date: 12.10.2015 at 0900 hrs	Chairman Departmental Procurement Committee State Pharmaceuticals Corporation 75, Sir Baron Jayatillake Mawatha, Colombo-01 Tel: +94-11-2326227/ 2335008 Fax: +94-11-2344082 E-mail: impmanager@spc.lk Website: www.spc.lk
OMF Surgical Items Tender No: DHS/SUS/90 DR/13	Chairman Departmental Procurement Committee State Pharmaceuticals Corporation
Surgical Non Consumables Tender No: DHS/SUS/WW/89/15	75, Sir Baron Jayatillake Mawatha, Colombo-01 Tel: +94-11-2326227/ 2335008
Closing Date: 14.10.2015 at 0900 hrs	Fax: +94-11-2344082 E-mail: impmanager@spc.lk Website: www.spc.lk
Surgical Non Consumables Tender No: DHS/SUS/48/MPN/14 DHS/SUS/49/MPN/14 DHS/SUS/50/MPN/14 DHS/SUS/51/MPN/14 Surgical Consumables	Chairman Departmental Procurement Committee State Pharmaceuticals Corporation 75, Sir Baron Jayatillake Mawatha, Colombo-01 Tel: +94-11-2326227/ 2335008 Fax: +94-11-2344082
Tender No: DHS/SUS/WW/111/16 Closing Date: 28.10.2015 at 0900 hrs	E-mail: impmanager@spc.lk Website: www.spc.lk